

# Shop User Guide

# How to create auctionstyle listing from inventory

Version 2.0.3

Please note that the screenshots in this User Guide show the colour blue, but in our live system these colours have now changed to green.

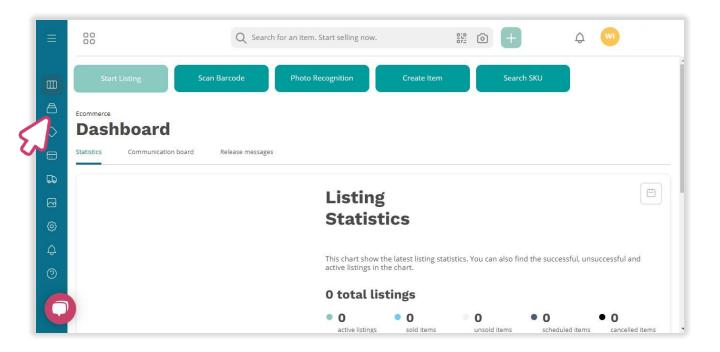


## How to create an auction-style listing from inventory

Within your account, you can create a listing by matching an existing inventory item, and then create the listing based on the item.

To create an auction-style listing from an inventory item:

- <u>Login</u> to your account.
- From the dashboard menu on the left, click on the 'Inventory' icon.





# How to create an auction-style listing from inventory

- From the inventory variant list, select an item.
- Click on the 'Actions' button at the top right of the page.

Inventory		Actions V
Name (1) Variant Tote/Box ID Variant Sou	urce Shop v Created on v + Add	more options Clear Filters
Save Filters		
< Inventory Variant List In Stock CIS listing request	In shop In transit In warehouse	Rejected A( > 🖓 🗸
Listed 🔆 Item name		C Tote/Box ID C SKU
✓ □	1 Central Warehouse	Single XY200012561!
Coffee Cup	2 Central Warehouse	Single XY200012561
	1	XY200012561-

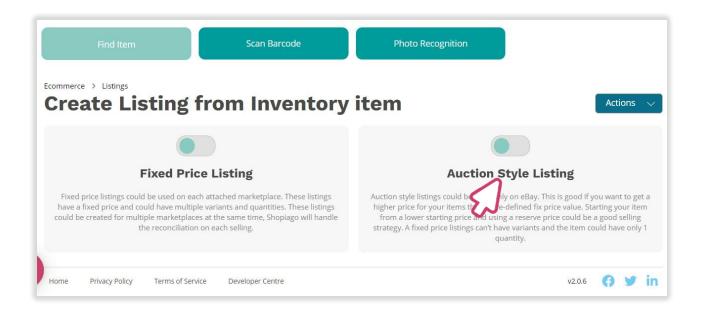
• And then, click on "'Create listing from inventory item" from the pop-up screen.

Inventory	1			e <b>+</b> ©	Actions A
	Variant Tote/Box ID 🛛 🗸 Variant So	ource Shop V Creat	ed on		listing from inventory
Save Filters				🛞 Delete	
< Inventory Variant List	t In Stock CIS listing request	In shop In transit	In warehouse	Re 💽 Select p	oage
	Listed 👙 Item name	○ YTS	Location	T 🖸 Clone t	his item
• 🗆 🕥	Coffee Cup		Central Warehouse	Modify	
^ 🗹 🖤	Coffee Cup	2	Central Warehouse	Single	XY200012561-



## How to create an auction-style listing from inventory

• On the next page, select 'Auction Style Listing' as the buying format.





### Listing title & description

- Update the listing title if necessary. Don't use descriptive words like "Lovely" or "Amazing" as buyers will not search for these.
- Confirm that the item description matches your item. And add any additional details to your listing description if necessary.
- You can use the 'Search on eBay' button to find out what the item has sold for on marketplaces.

Description tips:

- The more information you provide, the easier it will be for customers to make a purchasing decision.
- The description should be comprehensive and accurate.
- Don't forget to mention any defects if necessary, to avoid complaints. you can update the item description at any time.

Listing Title	
Coffee Mugs Ceramic Tea Drinks Kitchen Hot Chocolate Drinking Mug Cup 350ml	Search on eBay
Description *	لع الع
Plain text eBay	
Description *	
These coffee cups come with a crisp, clean design that lends itself perfectly to the current contemporary tr 350ml capacity makes these mugs ideal for all varieties of tea, coffee, hot chocolate, and more.	rend
Item Width: 8.5cm Type: Coffee/tea Mug Made in United Kingdom Colour: White, Green Customised: No	
	G



# Adding HTML template to listing description

• To add an HTML template, click on the 'eBay' description tab.

Listing Title	
Coffee Mugs Ceramic Tea Drinks Kitchen Hot Chocolate Drinking Mug Cup 350ml	Q Search on eBay
Description *	
Plain text eBay	
Descriptio	
These coffee cups come with a crisp, clean design that lends itself perfectly to the current contemporary trend 350ml capacity makes these mugs ideal for all varieties of tea, coffee, hot chocolate, and more.	
Item Width: 8.5cm Type: Coffee/tea Mug Made in United Kingdom Colour: White, Green Customised: No	
	0

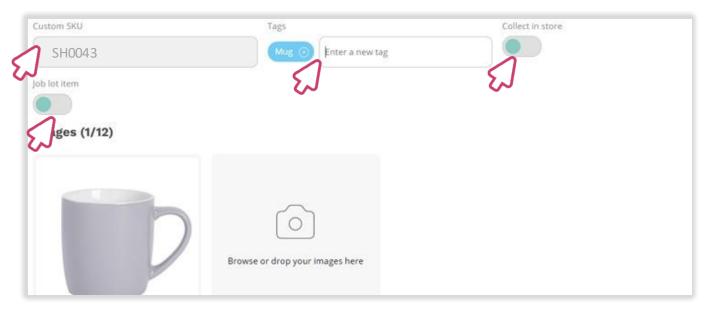
• And click on the HTML field to select a template. (These will drop in the listing description field).

Description *	
Plain text eBay Shopify	
Description *	
ITML template	
Enter text to search	
vyə	
rousers	sign that lends itself perfectly to the current contemporary trend for all things
Vatches/Clocks	s perfectly as an eye-catching accent in a monochrome kitchen - alternatively, twin al statement. 340ml capacity makes these mugs ideally sized for all varieties of tea
Vob	s with all Argon Tableware crockery, they are Dishwasher Safe for easy, hassle-free Jg Made in UK Colour: White Customise : No
\$	



# Tags, collect in store & job lot

- If custom SKU was assigned when the item was created, this will automatically be prepopulated.
- You can add tag(s) to the item. This is for internal use for categorising listings.
- Enable 'Collect in Store', if you want buyers to collect the item in store. (To use this feature, the account owner or administrator must add these to the shipping methods).
- Turn-on 'Job Lot Item' switch, if you are selling the item as a group. If not, leave Off.





# Adding image(s) to your listing

As you can imagine, having high-quality photos is one of the best ways to attract customers.

Tips:

- Take photos from as many angles as possible.
- World of Books photo uploader makes it very easy to add, edit and move photos of your item.
- You can add up to 12 photos.
- If possible, your main image should be on a white background (this will improve visibility on Google) and show the item in full.





# Adding image(s) to your listing

- The minimum photo size should be 500 x 500 pixels or 800- 1600 pixels on the longest side.
- Photo must be a PNG, JPEG, BMP or GIF.
- Don't use a filter as natural colours are better at showing the buyer what to expect.
- Don't add thumbnails as these can affect the clarity of the
- photo when submitted to marketplaces.
- The photo should depict the item being described.
- The photo should not contain any watermarks or digital signature.





- If the item photo(s) wasn't uploaded when the item was created, or perhaps you want to add additional photos, click on the "Photo" icon to select item photo(s) from your World of Books image library, PC, or mobile devices.
- You can also drag and drop the images into the centre of the upload photo icon area.

Images (1/12)		
	Browse Jop your images here	
Listing Data		

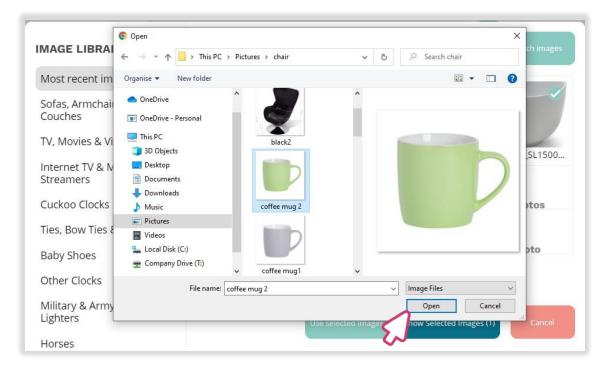


- From the pop-up screen, click on the 'Upload photos' icon to upload photo(s) already stored on your PC or mobile device.
- You can also take photo(s) directly from your mobile device or PC camera by clicking the 'Take a photo' icon.

2	IMAGE LIBRARY	Search for a Tag
)/1	Most recent images TV, Movies & Video Games Internet TV & Media Streamers	
( dr	Cuckoo Clocks Ties, Bow Ties & Cravats Baby Shoes Other Clocks	the_mini_garage_car_key small-metal-etched-plante blue.JPG white.JPG black.JPG black.JPG
u	Military & Army Zippo Lighters Horses Music & Art	1 2 3 4 5 $\rightarrow$ Use selected Images Show Selected Images (0) Cancel
ta		



- Once you've clicked on 'upload photos', you will be prompted to select the item photo(s).
- To select multiple photos, hold down the Ctrl key and select photos (windows) or Command key for (Mac) then click on the open button.
- After selecting the item image(s), click on the 'Open' button.



Uploaded photos should then appear on the listing form.





• To edit item image, hover your mouse around the centre of the photo and click on the appearing 'Edit Image' icon.

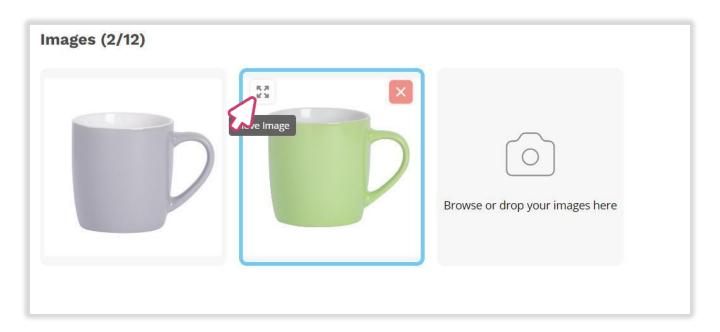


- From the photo editor screen, use the editing tools to adjust, rotate, crop, flip and change the photo brightness.
- To use image as primary listing photo, tick the 'Primary image' box at the top right hand side of the screen.
- To crop the image, click on the 'Crop' icon, highlight preferred image area, click on the 'Set' icon, and then, click 'Save' button.

ner	Edit image	3	wi
s (	Use this image as a primary image on listings.		
ľ			
ľ	1080×1080px		
g D			
it *	ebay 🔀		



- To rearrange photo(s), move your mouse to upper-left of the image, click on 'Move image' icon, and drag the image to a suitable position.
- To change the primary listing image, move your mouse to upper-left of the image and click on the appearing 'Move' icon then, drag the image to the main position.





# Adding listing information

- Select an eBay account for the listing.
- Click on the 'Custom Listing Title' field to modify the title if necessary. The title shouldn't be more than 80 characters.
- The item category will be pre-populated. If not, click on 'Suggest relevant categories'.

Account *				ebay			
jnohu92 - United Kingdo	om						$\sim$
Custom Listing Title (80 cł	nars) *						
Coffee Mugs Ceramic Te	a Drink	s Hot Chocolate Drinking Mug	g Cup	) 350ml			
Category						Suggest relevant c	67/ ategories
Home, Furniture & DIY >	<ul> <li>Cookw</li> </ul>	vare, Dining & Bar > Tableware	e & S	erving > Mugs			Q
eBay Category 😣 Second	dary eBay	y Category					
Health & Beauty Holidays & Travel	>	Cookware, Dining & Bar Curtains, Blinds & Accessories	>		>	Bowls Butter Dishes	
Home, Furniture & DIY		Cushions DIY Materials		Bar & Wine Accessories	>	Cups & Saucers	

• And, select the best matching categories from the pop-up screen, then click the 'Confirm' button.

	Best matching categories	- €
Account *	Based on your listing title we search through eBay categories to find some that might fit your item	
jnohu92 - United Kingo	Home, Furniture & DIY > Cookware, Dining & Bar > Tableware & Serving > Mugs	~
Custom Listing Title	Home, Furniture & DIY > Cookware, Dining & Bar > Glassware & Drinkware Films & TV > TV Memorabilia > Mugs	
Coffee Mugs Ceramic	Home, Furniture & DIY > Cookware, Dining & Bar > Kitchen Storage & Organisation > Vacuum Flasks & Mugs	67/80
Tategory	Collectables > Kitchen & Home > Dinnerware & Serveware > Mugs	uggest relevant categories
Home, Furniture & DIY		Q
Bay Category 🛛 Seco	Confirm Cancel	
Lealth & Deputy	COURVIER, Dat Rakaware & Oveniuare	



# Adding listing information

• You also can manually type in the item category in the search field and select the closest match. Make sure you find the best fitting category.

ustom Listing Title (80 chars) *	
Coffee Mugs Ceramic Tea Drinks Hot Chocolate Drinking Mug Cup 350	Dml
	67/80
ategory	Suggest relevant categories
Tableware & Serving > Mugs	Q
Long Euroiture & DIVA Cooleman Diving & Days Tableware & Convint	an Mura
Home, Furniture & DIY > Cookware, Dining & Bar > Tableware & Servir	ig > mugs

• If you can't find the right item category, use the 'category selector' and work through the different categories to find the best fit.

ay Category 🔀 Seconda	ary eBay Category			
Everything Else	> Appliances	~	Dakawara & Ovenwara	Gravy Boats
Films & TV	Appliances	>	Bakeware & Ovenware	Jugs & Pitchers
Garden & Patio	Bath	>	Baking Accs. & Cake Decorating	Milk Jugs & Sugar
	Bedding	>	Bar & Wine Accessories	Mugs
Health & Beauty	Celebrations & Occasions	>	Brewing, Distilling & Wine Making	
Holidays & Travel	> Children's Home & Furniture	>	Cutlery	> Plates
Home, Furniture & DIY	Clocks	>	Glassware & Drinkware	
ewellery & Watches	>			Serving Dishes
Mobile Phones &	Cookware, Dining & Bar	>	Kitchen Linen & Textiles	Serving Trays
Communication	Curtains, Blinds & Accessories	>	Kitchen Storage & Organisation	Teapots



# Adding listing information

- Next, select a 'Listing duration' from 3 10 days.
- Select the item condition from the drop-down menu.
- And manually type in the item condition description into the description field.

DOOKS, COTTICS & WIABAZITIES	1		/	Drewing, Distilling & Wine Making 7	Mure
Business, Office & Industrial	>	Children's Home & Furniture	>	Cutlery >	Mugs
Cameras & Photography	>	Clocks	>	Glassware & Drinkware	Other Tableware & Serveware
Cars, Motorcycles & Vehicles	>	Cookware, Dining & Bar		Kitchen Linen & Textiles	Plates
Clothes, Shoes & Accessories	>	Curtains, Blinds & Accessories	>	Kitchen Storage & Organisation >	Serving Dishes
isting duration *					
Days 3					
Condition *					
New					×
Condition description					
Excellent condition					
					_
Item Specifics					



## Item specifics

Item specifics are required when listing to eBay and once you get it right, it can boost sales. Below are 3 categories for item specifics:

#### <u>Required</u>

- eBay requires mandatory attributes for this category. It will help customers to find items when they perform a search.
- On the marketplace, buyers usually filter their search by using item specifics. Making it easier for them to find what they are looking for.
- If you haven't entered one of these specifics, the item will drop off the search and therefore it won't be visible to customers.

#### Recommended

- Your listing will perform better if you fill in these recommended attributes.
- It could reach a higher search position and will show up in more search results.
- This is not mandatory but if you have these details, please enter them.

#### <u>Optional</u>

- You can add additional attributes to your listing but this is not mandatory.
- These attributes will be shown on the listing but may not be used during eBay search.
- This doesn't affect buyer's search but could improve customers experience.



# Item specifics

• To add item 'Specifics', click on the 'edit' button.

Condition *	
New	~
Condition description	
Excellent condition	
Item Specifics	edit
Pricing & Payment	edit
Policies	edit
Policies	edit

- From the pop-up screen, select the necessary attributes that applies to the item.
- To add custom attribute(s), click on the 'Create Attribute' button at the bottom of the screen

00	Item Specifics			×	shopi
Good Until C Condition *	If you use any of these properties as a v	variant attribute, those will be exclu	ıded		
New	Occasion	Personalisation Instructions	Personalise		
Condition desc	All Occasions Anniversary Autumn Bar/Bat Mitzvah	Please enter values	No	Clear 🗸	
Excellent con	Birthday, Adult Birthday, Child Bridal Shower				
🙆 Item	Chinese New Year Christening Christmas				
<ul><li>Pricit</li><li>Polici</li></ul>	Search for more values + Add				
	Shape	Style	Custom attribute		
	Round Clear	Art Deco	Clear Create Attribute		
Fixed price li		Set specifics Can	cel E		created for multiple



# Item specifics

• From the pop-up screen, key-in the attribute name and value. Then, click on the 'Add attribute' button.

	💿 Item 🕄 📵 Attribu	te creation	8		
on desc	If you use any o Attribute Name *	Value *			
ent con	Market price	35			
ltem	Occasion All Occasions Autumn	Add attribute		~	
Pricir	Birthday, Adult Dir Grugay, Crima		-		
Polic	Bridal Shower     Chinese New Year     Christening     Christmas	~			
infor	Search for more values + Add				
variant	Shape	Style	Custom attribute		Quant
lect an va	Please enter values	Please enter values	Create Attribute		

• Click on the 'Set specifics' button, once you are ready!

_		-				_		
Econ	nmerce	Item Specifics						<b>}</b> ₩
Gool	d Until Canc	If you use any of these properties a	s a variar	nt attribute, those will be ex	cluded			
Condi	tion *							
New	1	All Occasions Anniversary		Please enter values		No	Clear 🗸	
Condi	tion descrip	Birthday, Adult Birthday, Child Bridal Shower Chinese New Y Christening Christmas						
Exce	llent condit!	Father's Day	+ Add					
$\otimes$	Item S							
$\otimes$	Pricing	Shape		Style		Market price		
$\otimes$	Policie	Round	Clear	Art Deco	Clear	17.90	Remove	
		Custom attribute						
		Create Attribute						
Fixed	d price listings			Set specifics	Cancel			marketplaces at the
			-{					



Pricing is one of the top influencing factors. You should think carefully when setting up your price. Most customers will take the item's price into consideration when deciding whether to buy your item.

Customers will bid on your item during a set period of 3 to 10 days, and the highest bidder at the close of the auction buys your item.

Tips:

- Avoid setting up your price based on what you want to achieve.
- Don't presume what a customer might pay for your item.
- Do your research!

CANON 1100D CAMERA DSLR WITH 18-55MM, SHUTTER COUNT 22109, GOOD CONDITION Cameras & Photography > Digital Cameras      We accept this in the warehouse eBay Used Available Stock photo Active Listing Free Print From United Kingdom      Sta55.00      View details See Sold Items Add to Catalogue Create Easing      Cameras & Photography > Digital Cameras      We accept this in the warehouse eBay Used Available Stock photo Active Listing Free Print      We accept this in the warehouse eBay Used Available Stock photo Active Listing Free Print      We accept this in the warehouse eBay Used Available Stock photo Active Listing Free Print      Generas & Photography > Digital Cameras      We accept this in the warehouse eBay Used Available Stock photo Active Listing Free Print      From United Kingdom		£176.00 + £5.45 postage
We accept this in the warehouse       eBay       Used       Available Stock photo       Active Listing       From United Kingdom         E185.00       View details       See Sold Items       Add to Catalogue       Create fasing         View details       See Sold Items       Add to Catalogue       Create fasing         View details       See Sold Items       Add to Catalogue       Create fasing         View details       See Sold Items       Add to Catalogue       Create fasing         View details       See Sold Items       Add to Catalogue       Create fasing         View details       See Sold Items       Add to Catalogue       Create fasing         View details       See Sold Items       Add to Catalogue       Create fasing         View details       We accept this in the warehouse       eBay       Used       Available Stock photo       Active Listing       Fixed Price         From United Kingdom       From United Kingdom       Even Price       Fixed Price       Fixed Price	76	
CANON 400D / XTI DSLR CAMERA 10.1MP WITH SIGMA 28-105MM LENS, GOOD CONDITION Cameras & Photography > Digital Cameras We accept this in the warehouse eBay Used Available Stock photo Active Listing Fixed Price From United Kingdom		We accept this in the warehouse eBay Used Available Stock photo Active Listing Fixed Price From United Kingdom £185.00
From United Kingdom		CANON 400D / XTI DSLR CAMERA 10.1MP WITH SIGMA 28-105MM LENS, GOOD CONDITION Cameras & Photography > Digital Cameras
View details See Sold Items Add to Catalogue Create listing		From United Kingdom £135.00



• To set item 'Price and payment' click on the 'Edit' button.

Condition *	
New	~
Condition description	
Excellent condition	
Item Specifics	edit
Pricing & Payment	edit
O Policies	edit
	6

- From the pop-up screen, enter a reasonable amount as a start price. If you set your price too low, the buyer may not think that the item is genuine.
- You may want to set a 'Buy it Now' price as a backup, to give customers the option to buy the item immediately rather than bidding. Please research the market if you are not sure how much to price your item.
- Set a 'Reserve Price' a minimum amount that you would want the item to sell for. Leave it blank if you do not want a reserve price.

00	Pricing & Pay	ment		8	shopiage
New Condition desr Excellen Pricir Polic	Auction start price * 20 VAT Best offer Private listi Allow buyers to remain	Buy It Now Price S S Mation Percentage S Buy It Now Price S S Comparison S S S S S S S S S	Reserve Price 30 %	e £	edit edit edit
Tata/Ray ID *	Cift Aid Number	Course Shen	Custom SKII	Quantitu	EAN #



- Key-in item VAT % (This applies only to 'new' bought items. Leave it blank if it does not apply).
- Select your 'Listing Donation Percentage' (this is the amount you are donating for the item). If you are a charity, this should automatically be 100% in your settings.

Ecommerce	Pricing & Payment		8	2 👐
New	Auction start price *	Buy It Now Price	Reserve Price	~)
Condition descrip	20 £	30 £	30 £	
Excellent condit	VAT	Donation Percentage		
📀 Item S	20 %	100 %		edit
O Price	Best offer	1		edit
O Policies	Private listing			edit
	Allow buyers to remain anonymous to	o other eBay members.		
tem's inform		Set Pricing Cancel		

- Switch On 'Best Offer' if necessary. This allows buyers to submit an offer for what they are willing to pay (you can decide whether to accept or make a counter-offer).
- And enter the amounts that you are willing to accept and the lowest amounts to automatically decline.

lew	Auction start price *	Buy It Now Price	Reserve Price		$\sim$
ndition descrip	20	٤) (30	£ 30	2	
excellent condit	VAT	Donation Percentage			
) Item Sj	20	% ) [100	%		edit
Pricing	Best offer				edit
Poly	Automatically accept offers of at	least Automatically decline offe	rs lower		edit
	30	£ 20	£		
m's inf	Private listin				
Box ID *		n anonymous to other eBay members.		AN *	
		Set Pricing	Cancel		



- Switch-on 'Private Listing' if necessary, to keep bidder and buyer identities hidden from other eBay members.
- Click the 'Set pricing' button once all properties are set.

Auction start price *	Buy It Now Price	Reserve Price	
ip 20	٤ 30	٤ (30	£
it VAT	Donation Percentage		
20	% 100	%	
Best off	er		
Automatically accept offer	rs of at least Automatically decline of than 20	offers lower	
Private	listing		
Allow buyers t	to remain anonymous to other eBay members.		



## Policies

When selling on eBay, you have to let the buyers know how they can pay, how long it will take to ship an item and whether you accept returns or not. If these policies are already set on your eBay account, you can sync them into your World of Books account, making it easier to select them when listing.

To set policies;

• Click on the 'Edit' button.

Condition description	
Excellent condition	
Item Specifics	edit
Pricing & Payment	edit
Policies	edit

• From the pop-up screen, click on the 'Payment policy' field and select a preferred payment policy.

Policies		× •
Payment policy *	Shipping policy *	Return policy *
Good Unt eBay Payments	select a value	Please select a value
PayPal#1	hipping policy is required	
PayPal#2	cicy Ca	ancel
ndition ceBay Payments:Cash On Pick	sup Accepted	When Was It Made? *
xcellent condition		Please select a value
Item Specifics	3	Shipping & Dimension



# Policies

• Click on the 'Shipping policy' field and select the relevant postage service provider.

0	Policies		
sting dura	Payment policy *	Shipping policy *	Return policy *
Good Unt	PayPal#1	Flat:Royal Mail 2nd(£6.20),2 w	Please select a value
ondition *		Set Policy Cancel	
New			
ondition de	escription		When Was It Made? *
Excellent c	ondition		Please select a value

- Click on the 'Return policy' field and select the relevant return policy.
- Then, click on 'Set Policy' button.

00	Ø Policies		$\overline{\mathbf{X}}$	shopi
Listing dura	Payment policy *	Shipping policy *	Return policy *	~
Condition *		Set Policy Cancel	2	~
Condition d		5	When Was It Made? *	~



# Item information

An inventory item information is required when listing from inventory. To

enter the item information;

- Click on the 'Inventory variant' field to select the inventory variant. 'The Tote/Box ID' will be pre-selected.
- Gift aid number will automatically be selected.
- Select a "source shop"; this is where the item is stored. Custom SKU will also be populated.
- Item 'Quantity' will automatically be set to 1 for auction style listing
- Enter item identifier number (EAN). Identification number makes it easer for customers to find your item, so please be sure to fill in this field). If your item doesn't have an EAN, click the text field and select Does Not Apply.

<ul> <li>Item Speci</li> <li>Pricing &amp; F</li> <li>Policies</li> </ul>						edit edit edit
Item's information	DN Tote/Box ID	Gift Aid Number	Source Shop	Custom SKU	Quantity	EAN
White White	Does Not Apply	Does Not Apply		XY2000125791-2	) () [ 1	Does Not Apply
want to follow mess	ages on my dashboard related	Create Listing	Save as a draft	ave as a template	Cancel	



# Submit your listing

• Once all the item information are entered, click on the 'Create listing' button to list the item.

<ul><li>Item Spec</li><li>Pricing &amp; F</li><li>Policies</li></ul>						edit edit edit
Item's informatio	on Tote/Box ID	Gift Aid Number	Source Shop	Custom SKU	Quantity	EAN
White		Does Not Apply	DEFAULT	XY2000125791-2		1 Does Not Apply
I want to follow mess	rages on my dashboard related t		Save as a draft Sc	ave as a template	Cancel	,



### Listing options

Once you've clicked on 'Create listing' button, you will be prompted to select one listing type:

- List immediately when you want the item to go live instantly.
- Add to queue means the item will be sent to eBay at a scheduled time that you have determined within your settings.
- List on date a set date that you want the item to go live on eBay.

Listing type				
List Immediately				
Add to queue				
List on a date				
Auto cancel after o	lays			
Reprice rule				
DISCOUNT				,



### Listing options

- Tick the 'Relist automatically' box, so if the item doesn't sell after the listing period, World of Books will automatically relist the item for another chance of a sale.
- Enter value(s) for auto-relists.
- Select a 'Reprice rule' from the drop-down menu or leave blank if it is not applicable.
- Finally, click 'List it' or 'list it & create new' button.

Settings	Listing create settings	×	
ng	Listing type		
policy	Add to queue	$\checkmark$	
	Relist automatically *		
nation 🗧	Number of automatic relists		
Gift	2		EA
Do	Reprice rule		) (+) (c
	Auction Reprice	$\sim$	
messages on my	d		
			ncel
	List it List it & create new Cancel		
licy Terms of Se			



# Happy Selling!

If you need further help or support, please speak to your Customer Success Manager or access our Live Chat Support when logged into your account