shopiage

Warehouse User Guide

How to create an Auction-style listing

Version 2.0.2



Currently, Shopiago only support eBay Marketplace for auction-style listing.

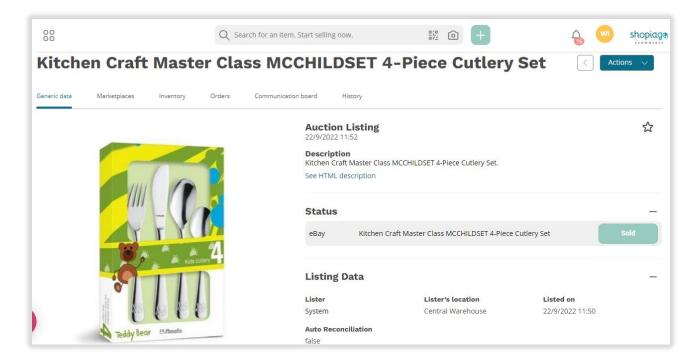
eBay auction-style listings:

For an auction-style listing, you simply set a starting bid price, and buyers then bid on the item during a set timeframe of 3 to 10 days. The highest bidder at the close of the auction buys the item.

The benefit of auction-style listing is that you may end up achieving a higher price for your items than you would with a fixed price.

Setting a reserve price and starting your item at a lower price is a good selling strategy to consider.

The screen below is an example of an auction listing.



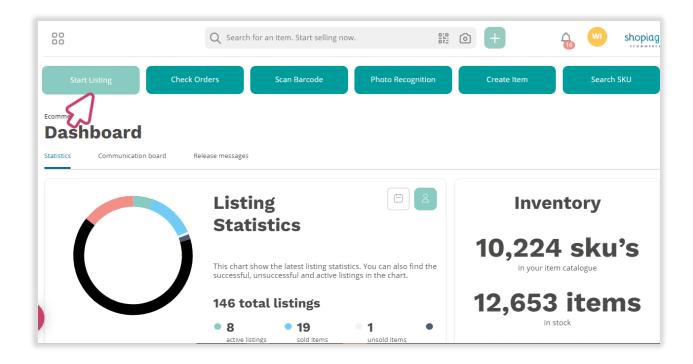


Auction-style Listing Processes

Step 1	Step 2	Step 3	Step 4	Step 5
Have the physical item available.	Prepare the item information and images.	Select auction style listing as the buying format.	Select listing account, fill-in the listing information and attach photos.	Submit listing and start selling.

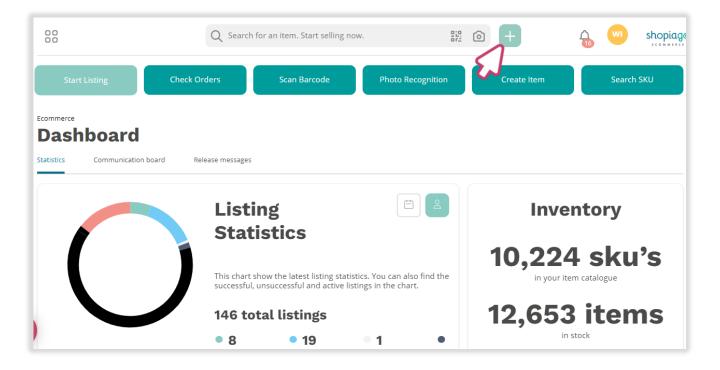
To create auction-style listing;

- Login to your Shopiago account.
- Click on 'Start listing' button at the top left corner of the dashboard.

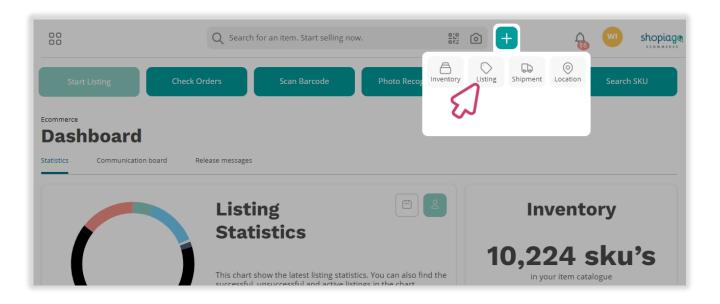




Alternatively, you can also use the 'quick link' (plus) button at the top right side of the dashboard.

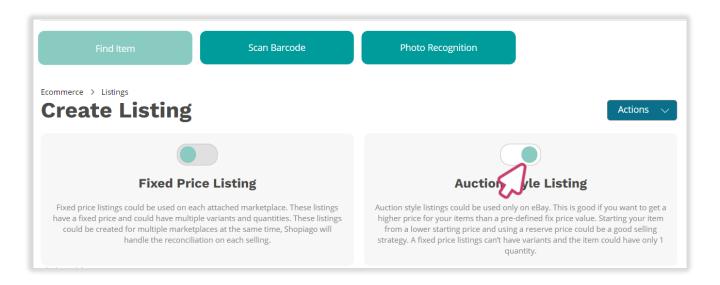


And then, click on the 'listing' icon in the pop-up screen.

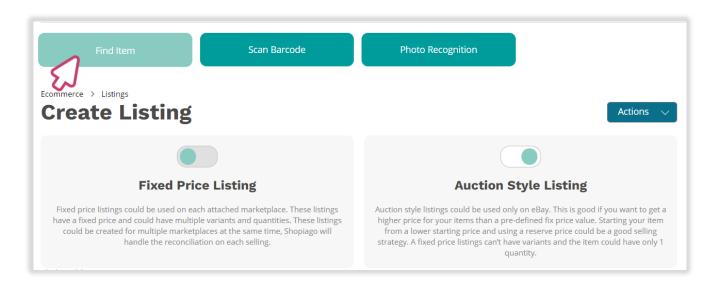




Once directed to the next page, turn on the "Auction style listing" option.

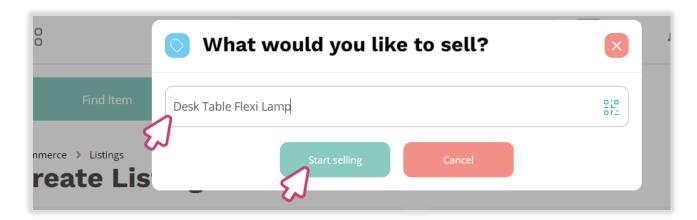


To research your item price, click on the 'Find Item' button (top left side of the listing page).

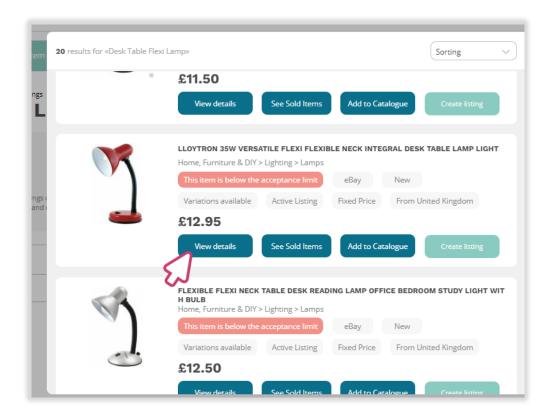




- From the pop-up screen, enter the item name into the text field or click on the barcode scanner to scan the item.
- Then click on the 'Start selling' button.



From the next screen, you will find the item selling prices. To view the item information, click on 'View details' button.

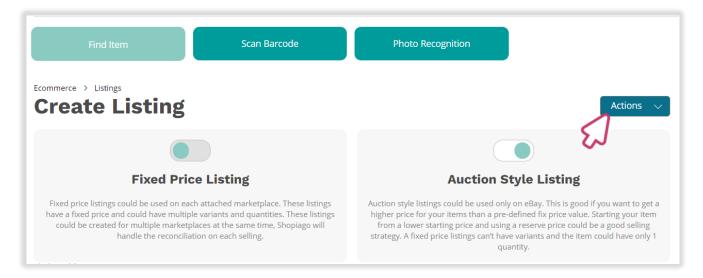




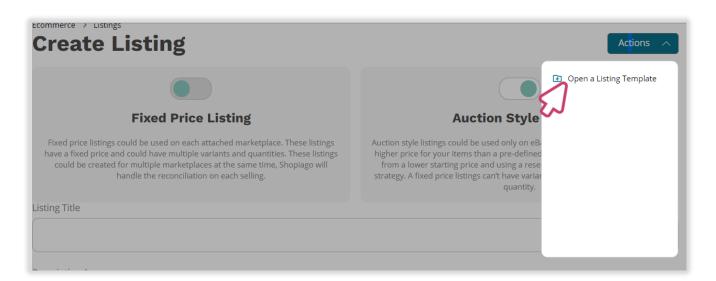
Applying a listing template

Listing templates contain the necessary information required to create a listing, which could include things like the title, description, images, shipping information, and return policy. Using templates can save you time and allow you to list more items in a shorter period of time.

To apply a listing template that you've created for similar item, click on the 'Actions' button on the right hand side.



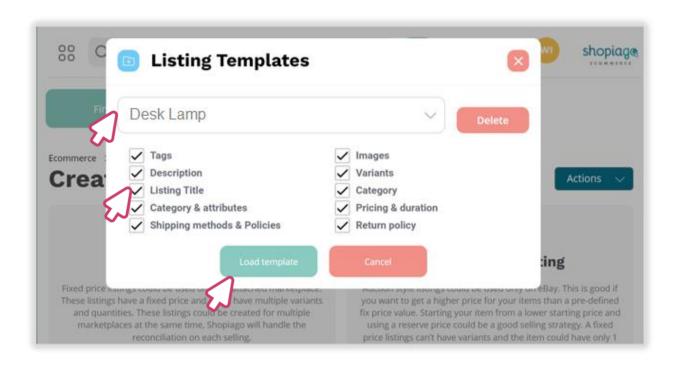
G From the pop-up screen, click on 'Open a listing template'





Applying a listing template

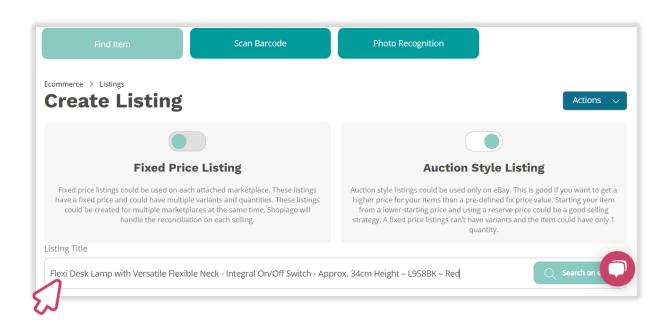
- Click on the listing option field and select a template to drop into the listing form.
- Tick the boxes to add template features., or untick to remove.
- Then click on the 'Load template' button.





Give your listing a title

- Type in the full name of the item.
- Make it a short, yet attention grabbing name.
- Buyers usually find listings based on their titles, so make sure to give your item a good title.
- Think about what a buyer would be searching for (brand name, size, colour etc).
- Maximise the space with as many key words as possible. It doesn't need to be a sentence.
- Q Don't use descriptive words like 'Lovely' or 'Amazing' as buyers wouldn't include such words in their search.

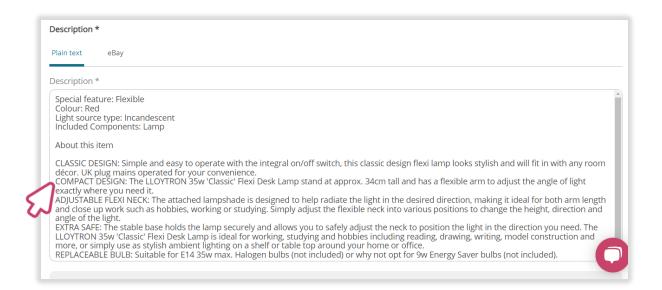




You need to describe your item. Please add keywords and optional details that may include the item measurements, condition, care instructions, and any damage.

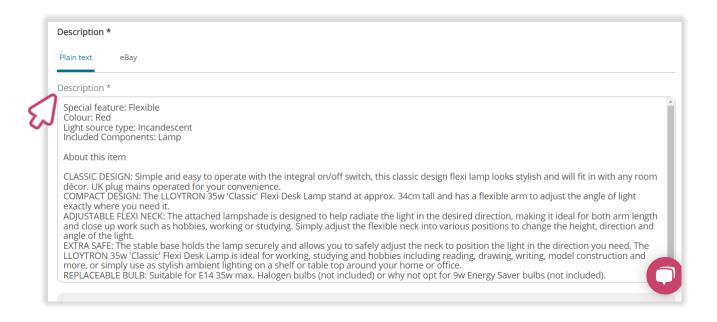
Tips:

- The more information you provide, the easier it will be for customers to make a purchasing decision.
- The item description should be comprehensive and accurate.
- Q Don't forget to mention any defects if necessary, to avoid complaints.
- You can update the description at any time.

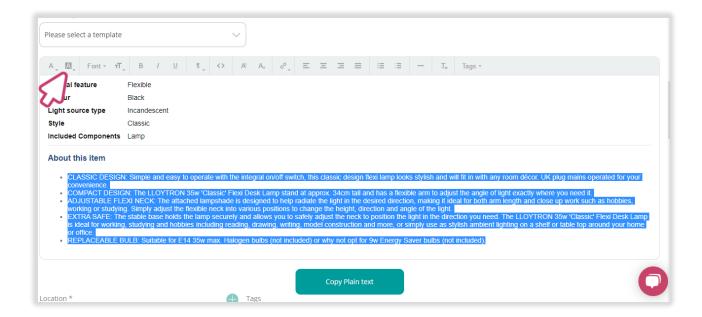




To edit the listing description, click on the 'eBay' description tab.

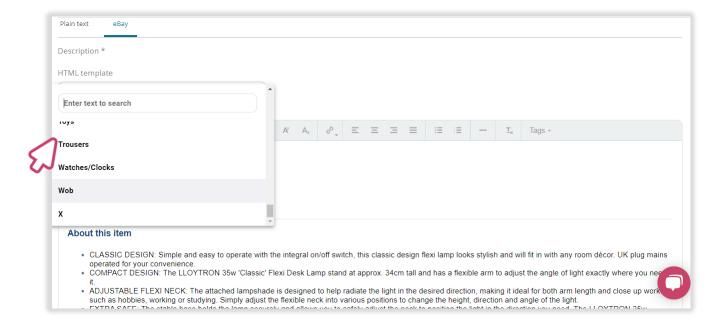


And then, use the formatting tools to adjust the item description.



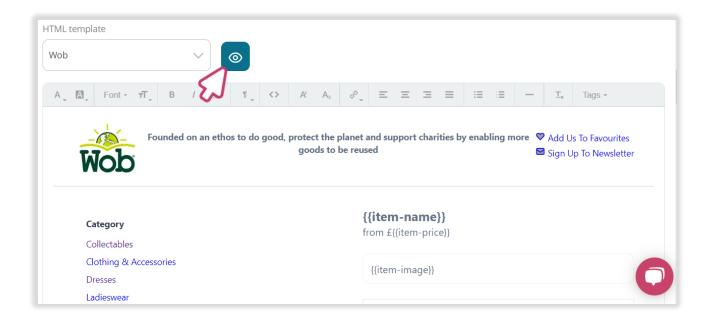


To add HTML templates to a listing description, click on the 'HTML field' and select a template from the drop down.



Once the HTML is selected, the template will drop into the listing description field.

To preview the selected HTML template, click on the 'Quick view' icon.





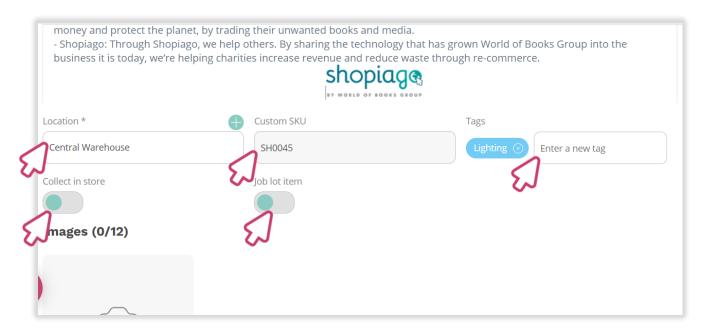
Press 'ESC' on your keyboard or click the 'Close' icon to go back to the listing form.





Select the item Location

- Select the item location from the drop-down. This can be the shop or warehouse (where the item is stored).
- Assign a 'Custom SKU' to the item if necessary.
- You can add tag(s) to the item. This is for internal use for categorising listings - e.g. 'Lighting'.
- Enable 'Collect in Store' toggle switch, if the item is for collection only.
- Turn-on 'Job Lot Item' switch, if you are selling the item as a group. If not, leave Off.





As you can imagine, having high quality photos is one of the best ways to attract customers.

Tips:

- Take photos from as many angles as possible.
- Shopiago photo uploader makes it very easy to add, edit and move photos of your item.
- You can add up to 12 photos.
- (this will improve visibility on Google) and show the item in full.





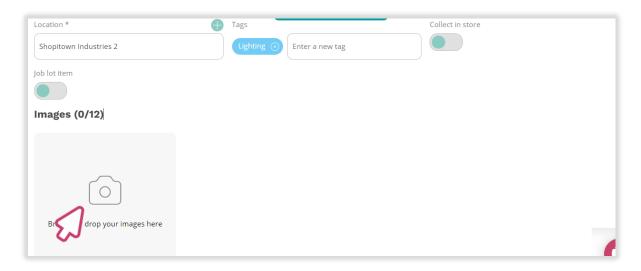
- The minimum photo size should be 500 x 500 pixels or 800-1600 pixels on the longest side.
- Photo must be a PNG, JPEG, BMP or GIF.
- Q Don't use a filter as natural colours are better at showing the buyer what to expect.
- Q Don't add thumbnails as these can affect the clarity of the photo when submitted to Marketplaces.
- The photo should depict the item being described.
- The photo should not contain any watermarks or digital signature.



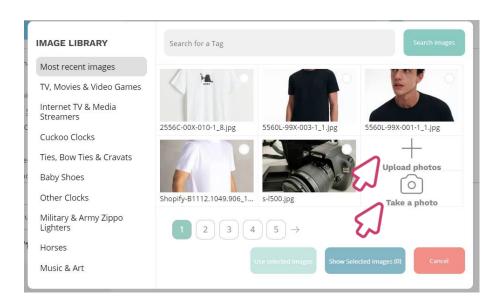


To add photo (s);

Click on the 'Photo icon' to select item photo(s) from the Shopiago photo library, PC or mobile device. You can also drag & drop the item image(s) into the centre of the upload photo area.



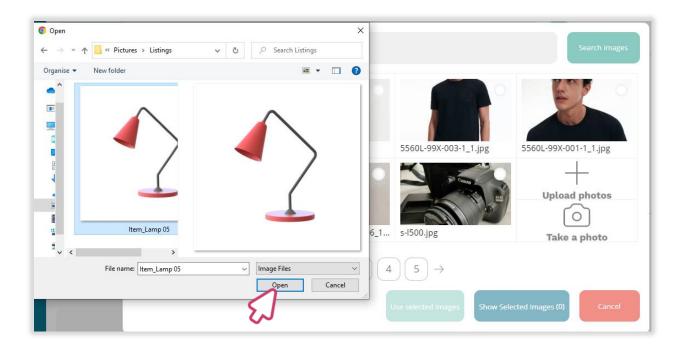
- From the next screen, click on the 'Upload photos' icon to upload photo(s) already stored on your PC or mobile device.
- You can also take photo(s) directly from your mobile device or PC camera by clicking the 'Take a photo' icon.



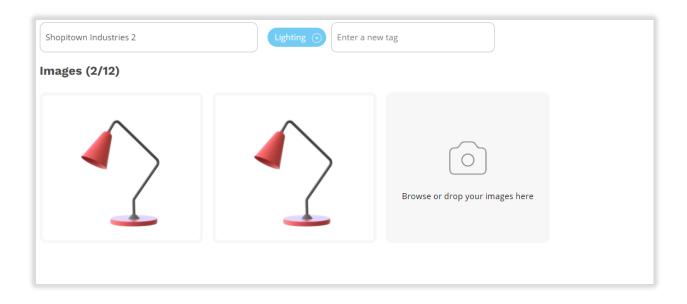


To select multiple photos, hold down the Ctrl key and select photos (windows) or Command key for (Mac) then click on the open button.

Once the item photos are selected, click on the 'Open' button.

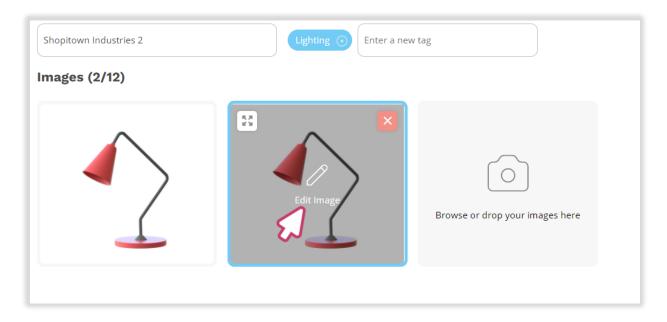


Uploaded photos should then appear on the listing form.

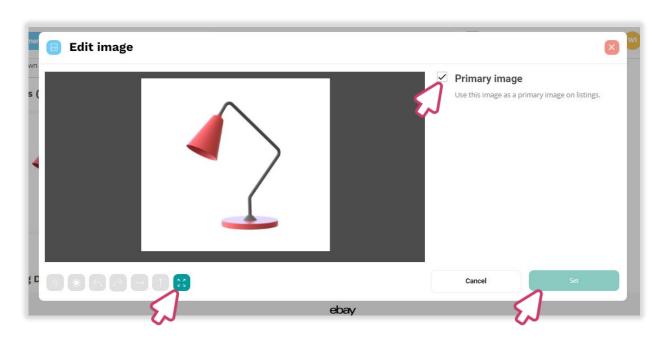




• To edit the item image, hover your mouse over the centre of the photo and click on the 'Edit Image' icon.

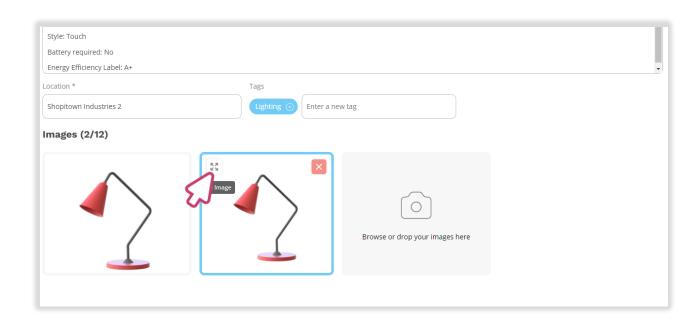


- From photo editor screen, use the editing tools to adjust, rotate, crop, flip and change the photo brightness.
- To use image as primary listing photo, tick the 'Primary image' box at the top right-hand side.
- To crop image, click on the 'Crop' icon, highlight preferred image area, click on the 'Set' icon, and then, click on 'Save' button.





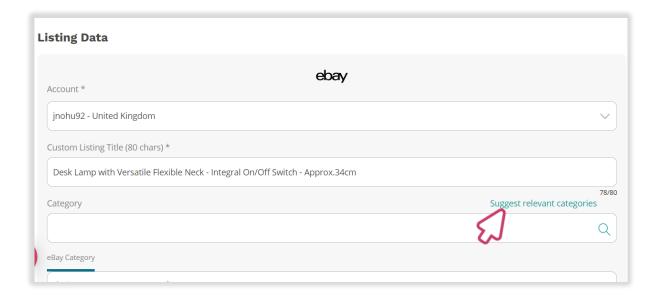
- To re-arrange photo(s), move your mouse to the upper-left of the image, click on the 'Move image' icon, and drag the image to a suitable position.
- To change the primary listing image, hover your mouse to the upper-left of the image and click on the 'Move image' icon then, drag the image to the main position.



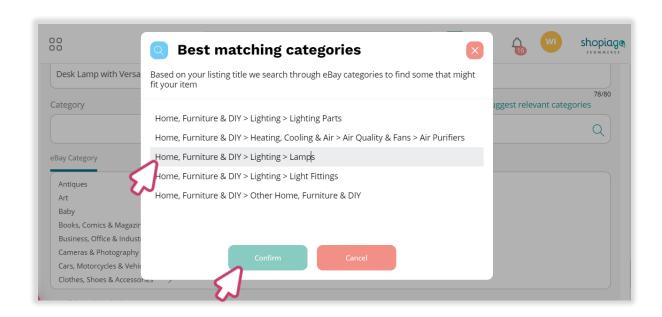


Adding listing information

- Select the right eBay account.
- Click on the 'Custom Listing Title' field to modify the title if necessary. (the title should not be more than 80 characters).
- Click on 'Suggest relevant categories'.



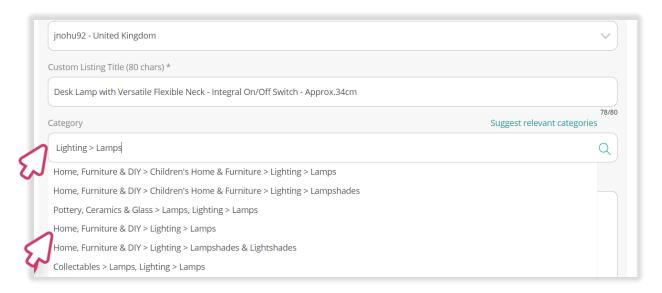
And, select the best matching categories from the pop-up screen, then click the 'Confirm' button.



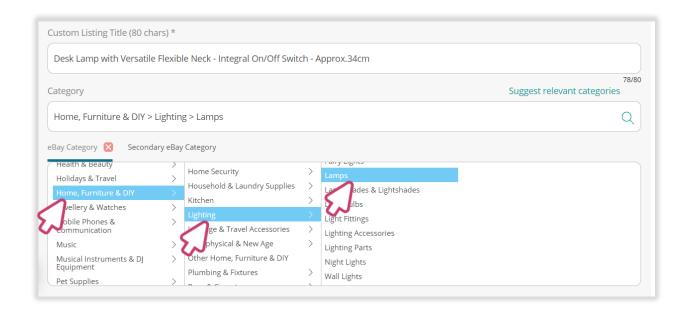


Adding listing information

You also can manually type in the item category in the search field and select the closest match. Make sure you find the best fitting category.



(a) If you can't find the right category, you can use the 'Item category selector' and work through the different categories to find the best fit.





Adding listing information

- Next, select a 'Listing duration' from 3 10 days.
- Select the item condition from the drop-down menu.
- And manually type in the item condition description into the description field.





Item specifics

Item specifics are required by eBay and once you get them right, it can boost sales. Below are 3 categories for item specifics:

Required

- eBay requires mandatory attributes for this category. It will help customers to find items when they perform a search.
- On the Marketplace, buyers usually filter their search by using item specifics. Making it easier for them to find what they are looking for.
- off the search and therefore it won't be visible to customers.

Recommended

- Your listing will perform better if you fill in these recommended attributes.
- It could reach a higher search position and will show up in more search results.
- This is not mandatory but if you have these details, please enter them.

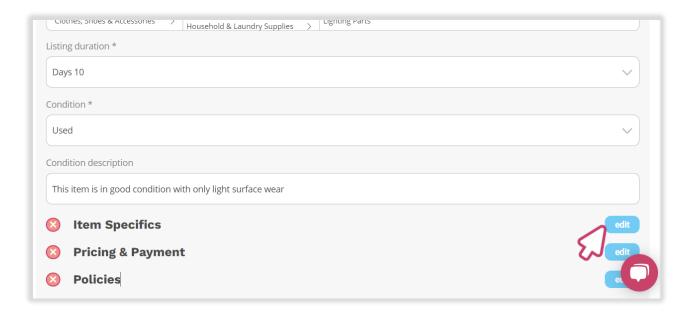
Optional

- You can add additional attributes to your listing but this is not mandatory.
- These attributes will be shown on the listing but may not be used during eBay search.
- This doesn't affect buyer's search but could improve customers experience.

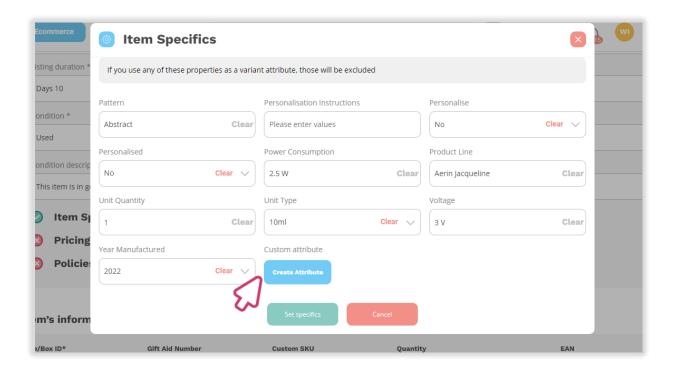


Item specifics

To add 'Specifics' that apply to the item, click on the 'Edit' button.



- From the pop-up screen, enter all item specifics that are required and any optional attributes.
- To add custom attribute(s), click on 'Create Attribute' button.



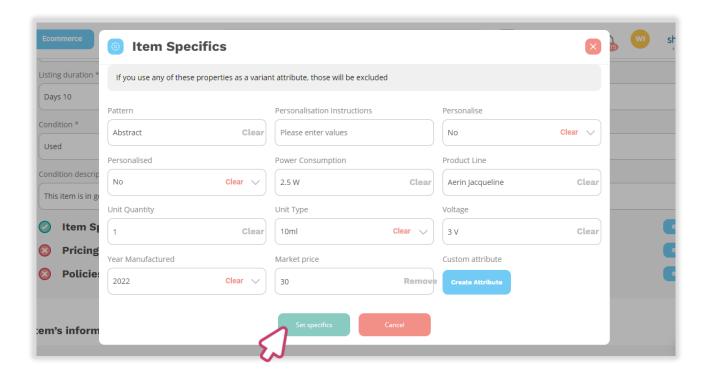


Item specifics

- Key-in the attribute name and value.
- And click on 'Add attribute' button.



Finally, click on the 'Set specifics' button, once you've entered all required item specifics.



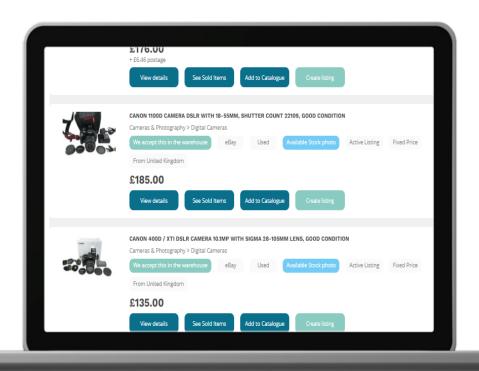


Pricing is one of the top influencing factors. You should think carefully when setting up your price. Most customers will take item price into consideration when deciding whether to buy.

Customers will bid on your item during a set period of 1 to 10 days and the highest bidder at the close of the auction buys your item.

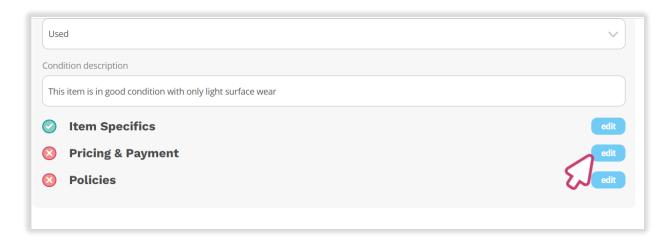
Tips:

- Avoid setting up your price based on what you want to achieve.
- Oon't presume what a customer might pay for your item.
- Q Do your research!

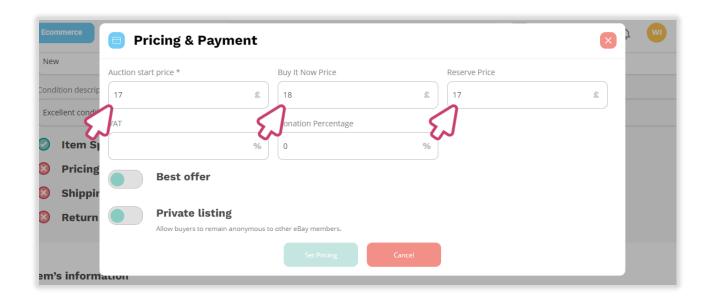




♠ To set item 'Price and payment' click on the 'Edit' button.

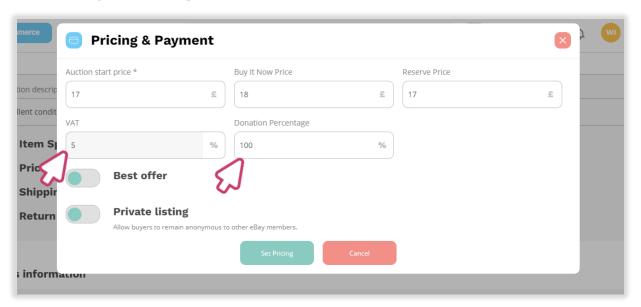


- From the pop-up screen, enter a reasonable amount as a start price. If you set your price too low, the buyer may not think that the item is genuine.
- You may want to set a 'Buy it Now' price as a backup, to give customers the option to buy the item immediately rather than bidding. Please research the market if you are not sure how much to price your item.
- Set a 'Reserve Price' a minimum amount that you would want the item to sell for. Leave it blank if you do not want a reserve price.

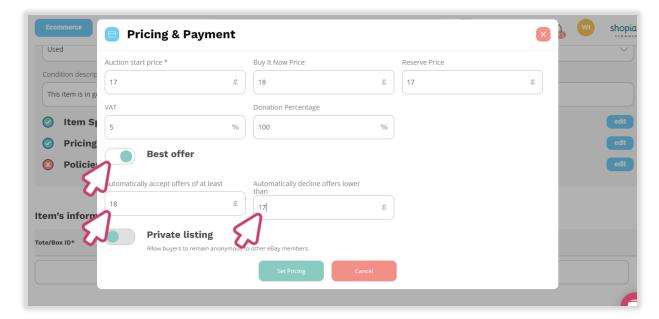




- Key-in item VAT %. (This applies only to 'new' goods. Leave it blank if it does not apply).
- Select your 'Listing Donation Percentage' (this is the amount you are donating for the item). If you are a charity, this should automatically be 100% in your settings.

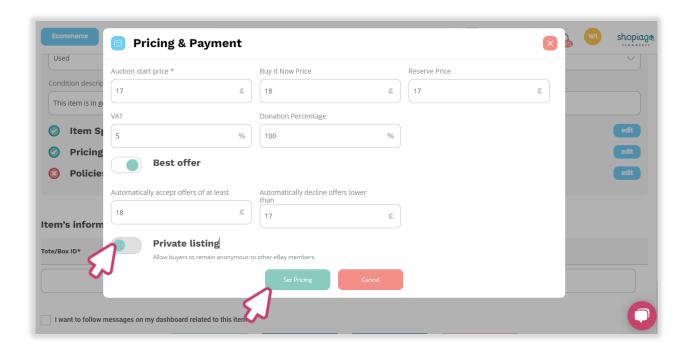


- Switch On 'Best Offer' if necessary. This allows buyers to submit an offer for what they are willing to pay (you can decide whether to accept or make a counter-offer).
- And enter the amounts that you are willing to accept and the lowest amounts to automatically decline.





- Switch on 'Private Listing' if necessary, to keep bidder and buyer identities hidden from other eBay members.
- @ Click the 'Set pricing' button once all properties are set.



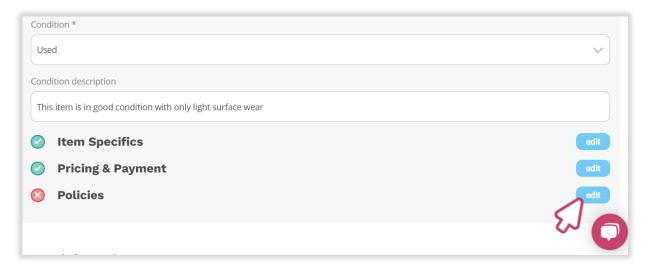


Policies

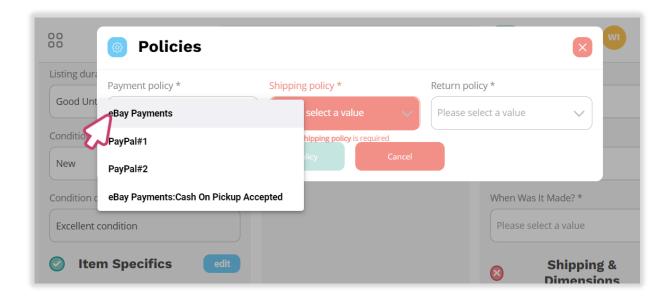
When selling on eBay, you have to let the buyers know how they can pay, how long it will take to ship an item and whether you accept returns or not. If these policies are already set on your eBay account, you can sync them into your Shopiago account, making it easier to select them when listing.

To set policies;

Click on the 'Edit' button.



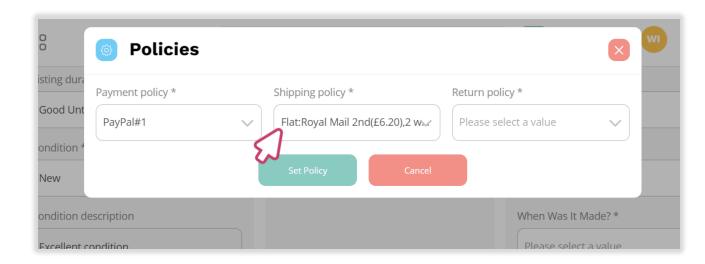
From the pop-up screen, click on the 'Payment policy' field and select a preferred payment policy.



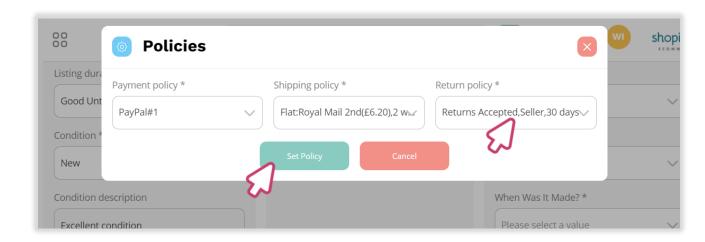


Policies

Click on the 'Shipping policy' field and select the relevant postage service provider.



- @ Click on the 'Return policy' field and select the relevant return policy.
- Then click on the 'Set Policy' button.



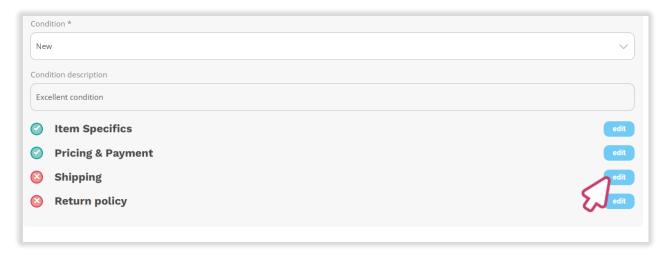


eBay shipping policy not synced into Shopiago account?

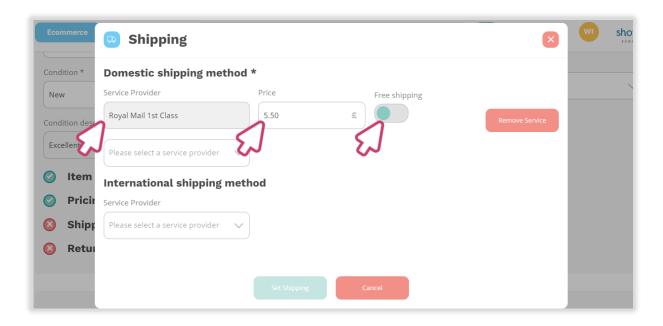
If you've not synced your eBay shipping policy into your Shopiago account, you will have the option to specify this policy when creating a listing.

To set Shipping policy for domestic:

Click on 'Edit' Shipping.



- From the pop-up screen, click on the 'Service provider' field and select a domestic shipping provider.
- & Enter item 'Shipping price'.
- @ Or switch on 'Free shipping' if you are not charging a postage fee.

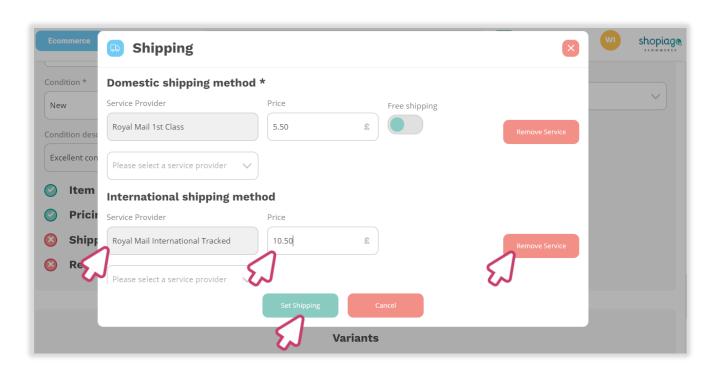




eBay shipping policy not synced into Shopiago account?

To set Shipping policy for international:

- Click on 'International shipping method' and select a shipping provider.
- Enter postage amount.
- To remove shipping, click on the 'Remove service' button.
- Click on 'Set Shipping' once your shipping policy is set.





eBay return policy not synced into Shopiago account?

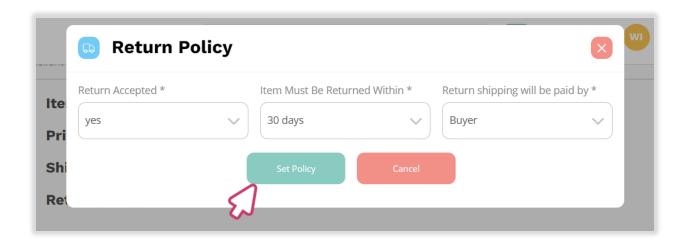
If you've not synced your eBay Return policy into your Shopiago account, you will have the option to specify this policy when creating a listing.

To set a Return policy:

@ Click on the Return policy 'Edit' button.



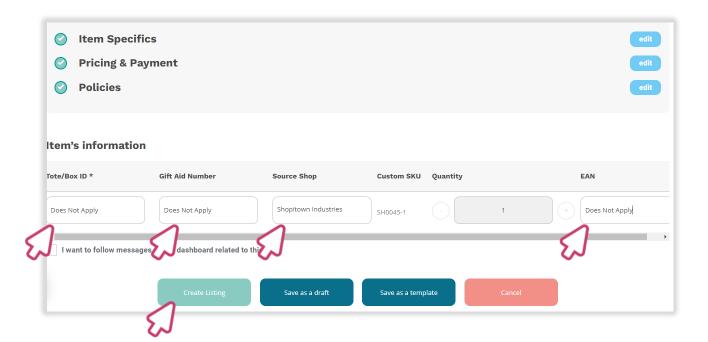
- From the next screen, click on the 'Return accepted' field and select if you accept return or not.
- Also select a return duration from 14 60 days.
- Select who pays for the return, e.g Buyer.
- Then click on the 'Set policy' button.





Add the Stock information

- Next, enter the 'The Tote/Box ID' where the item is stored. This can be a box or shelf number. Or select 'Does not apply'.
- Renter the item Gift Aid number or select 'Does Not Apply' from the drop-down if you don't have it.
- Click on 'source shop' field and select where the item is stored from the drop-down.
- @ Item 'Quantity' will automatically be set to 1 for auction style listing.
- Enter item identifier number (EAN). Identification number makes it easer for customers to find your item, so please be sure to fill in this field). If your item doesn't have an EAN, click the text field and select Does Not Apply.
- Once all the item information are entered, click on the 'Create listing' button to list the item.

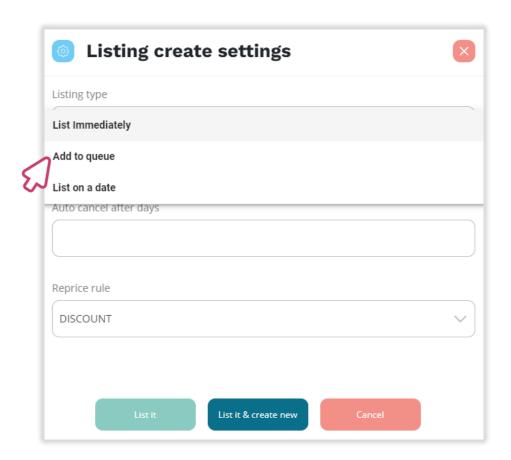




Listing option

Once you've clicked on 'Create listing' button, you will be prompted to select one listing option:

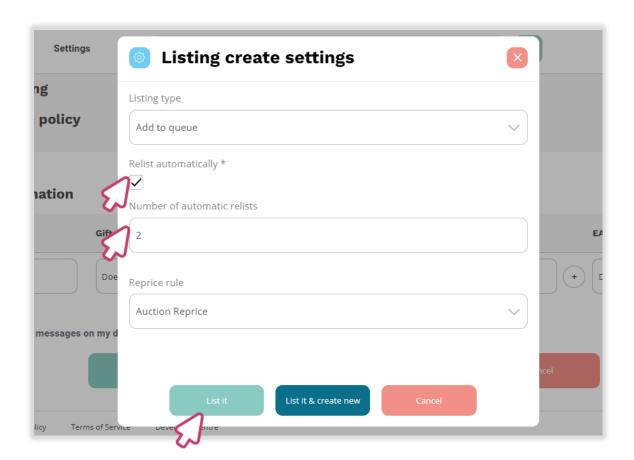
- **List immediately** when you want the item to go live instantly.
- Add to queue means the item will be sent to eBay at a scheduled time that you have determined within your settings.
- List on date a set date that you want the item to go live on eBay.





Listing options

- Tick the 'Relist automatically' box, so if the item doesn't sell after the listing period, Shopiago will automatically relist the item for another chance of a sale.
- Enter value(s) for auto-relists.
- Select a 'Reprice rule' from the drop-down menu or leave blank if it is not applicable.
- Finally, click 'List it' or 'list it & create new' button.



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Happy Selling!

If you need further help or support, please email us at help@shopiago.com