

Shop User Guide

How to create a Fixed Price listing from an Inventory item

Version 2.0.3

Please note that the screenshots in this User Guide show the colour blue, but in our live system these colours have now changed to green.



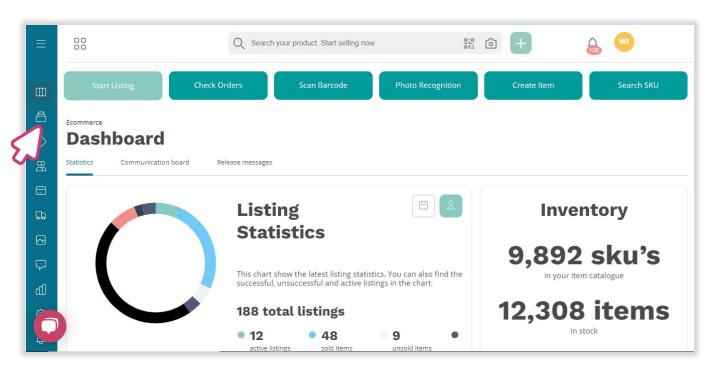
How to create fixed price listing from an inventory item

In your account, you can create a listing by matching up an existing inventory item and then creating the listing based on the item. With this process, you can save time entering the listing information since most of the item information has already been entered when the item was created.

This guide will show you how to quickly list one of your inventory items on a marketplace or marketplaces.

To create a listing from an inventory item:

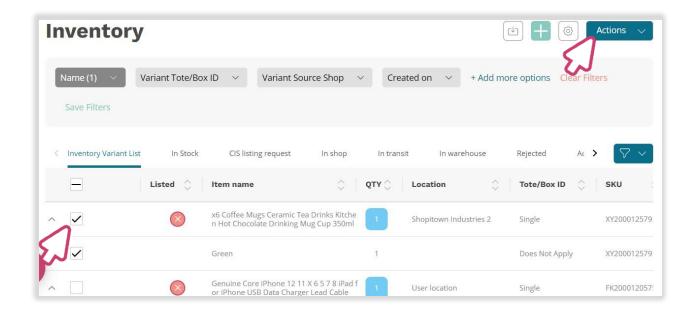
- Login to your account.
- From the dashboard menu on the left, click on the "Inventory" icon.



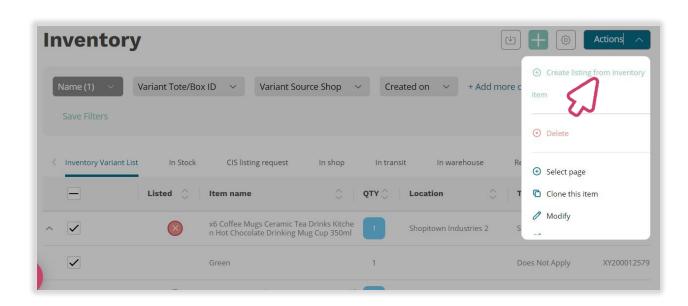


How to create fixed price listing from an inventory item

- From the 'Inventory table', select an item.
- Once selected, click on the 'Actions' button at the top right of the page.



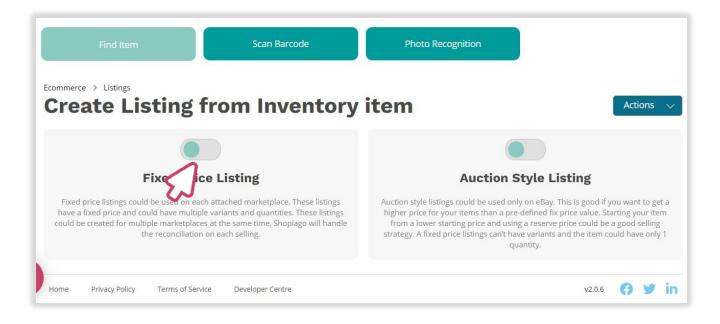
 And then, click on "Create listing from inventory item" from the pop-up screen.



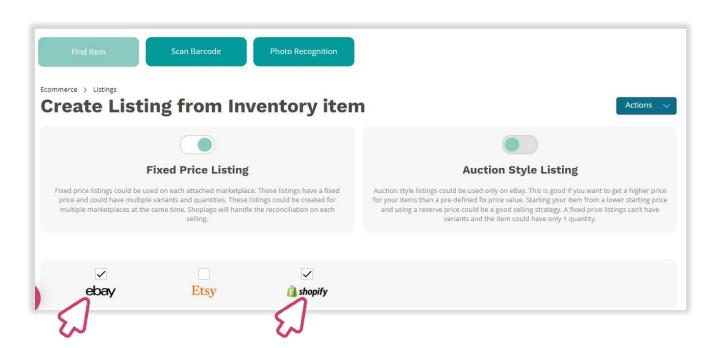


How to create fixed price listing from an inventory item

• On the next page, click on the toggle switch to select 'Fixed Price Listing' as the buying format.



And select single or multiple marketplace(s) for the listing.



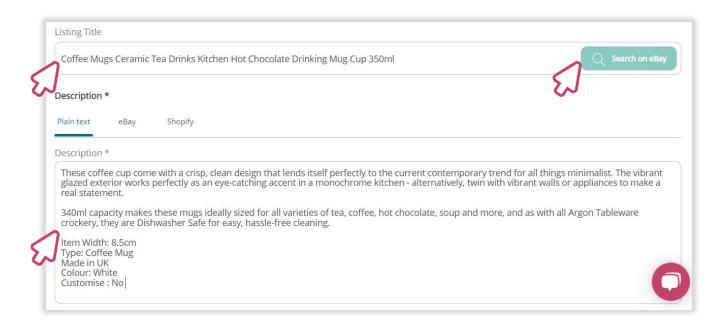


Listing title & description

- Update the **listing title** if necessary. Don't use descriptive words like"Lovely" or "Amazing" as buyers will not search for these.
- Confirm that the item description matches your item. And add any additional details to your listing description if necessary.
- You can use the 'Search on eBay' button to find what the item has sold for on other marketplaces.

Listing description tips:

- The more information you provide, the easier it will be for customers to make a purchasing decision.
- Your item description should be comprehensive and accurate.
- Don't forget to mention any defects if necessary, to avoid complaints.
- You can update the item description at any time.

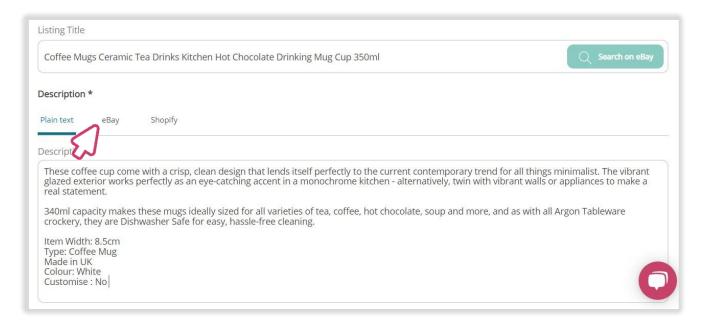




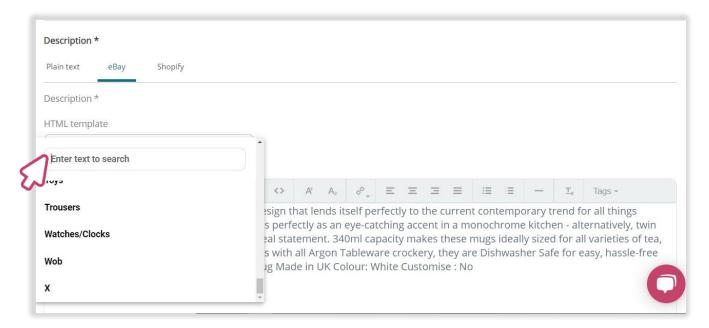
Adding HTML template to eBay description field

If you are listing to multiple marketplaces, please note that each marketplace has its own listing's description features. The plain text field will be used on every marketplace, unless you make changes.

 To add an HTML template to the eBay description field, click on the 'eBay' description tab.



 Then click on the HTML field to select a template. (These will drop in the listing description field).



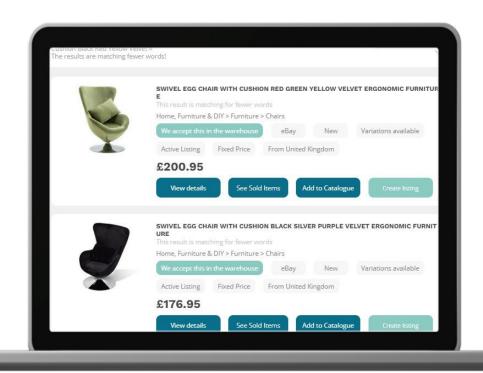


Item price

Pricing is one of the top influencing factors. You should think carefully when setting up your price. Most customers will take the item's price into consideration when deciding whether to buy.

Tips:

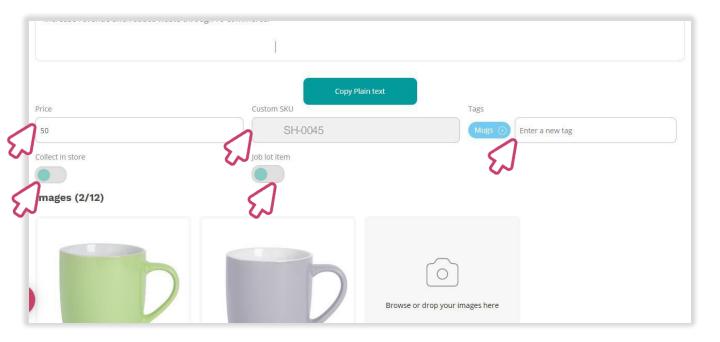
- Avoid setting up your price based on what you want to achieve.
- Don't presume what a customer might pay for your item.
- Use World of Books to research your item price!





Adding the item price and other information

- Once you've decided on the item price, click on the 'Price' field and enter the item price. This will appear on selected marketplace(s).
- If you previously entered a custom SKU when creating the item, this will automatically be populated.
- You can add tag(s) to the item if necessary. This is for internal use for categorising listings.
- Enable 'Collect in Store', if you want buyers to collect the item in store. (To use this feature, the account owner or administrator must add these to the shipping methods).
- Turn-on 'Job Lot Item' switch, if you are selling the item as a group. If not, leave Off.





As you can imagine, having high quality photos is one of the best ways to attract customers.

Tips:

- Take photos from as many angles as possible.
- World of Books photo uploader makes it very easy to add, edit, and move photos around.
- You can add up to 12 photos.
- If possible, your main image should be on a white background (this will improve visibility on search engines such as Google).
- And always show the item photo in full.



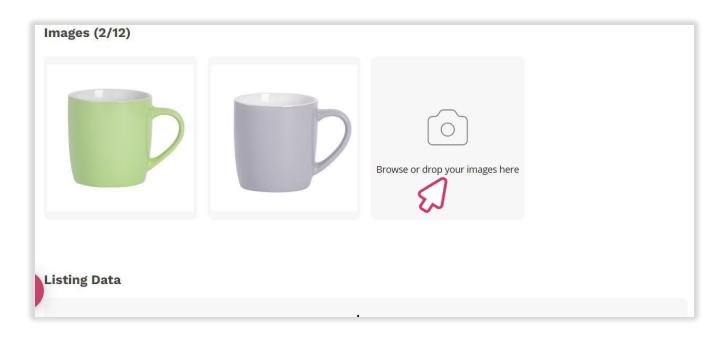


- The minimum photo size should be 500 x 500 pixels or 800-1600 pixels on the longest side.
- Photo must be a PNG, JPEG, BMP or GIF.
- Don't use a filter as natural colours are better at showing the buyer what to expect.
- Don't add thumbnails as these can affect the clarity of the photo when submitted to marketplaces.
- The photo should depict the item being described.
- The photo should not contain any watermarks or digital signature.



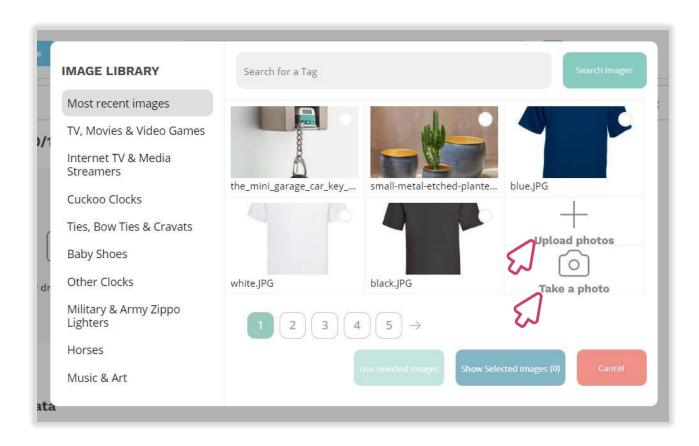


- If the item photo(s) wasn't uploaded during when the item was created or perhaps you want to add additional photos, click on the 'Photo icon' to select item photo(s) from your World of Books image library, PC or mobile devices.
- You can also drag and drop the item images into the centre of the upload photo icon area.



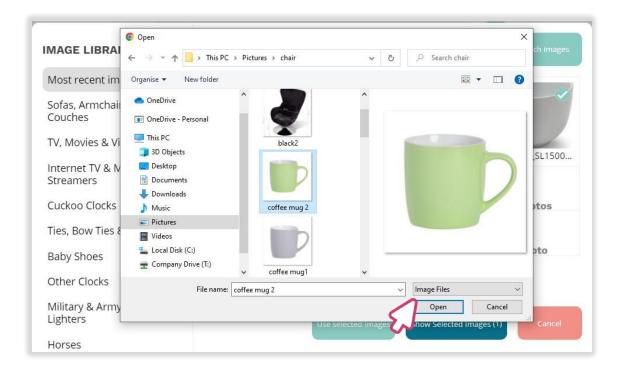


- From the pop-up screen, click on the 'Upload photos' icon to upload photo(s) already stored on your PC or mobile devices.
- You can also take photo(s) directly from your mobile device or PC camera by clicking the 'Take a photo' icon.





- Once you've clicked on 'upload photos', you will be prompted to select the item photo(s).
- To select multiple photos, hold down the Ctrl key and select photos (windows) or Command key for (Mac) then click on the open button.
- After selecting photo(s), click on the 'Open' button.



Uploaded photos should then appear on the listing form.

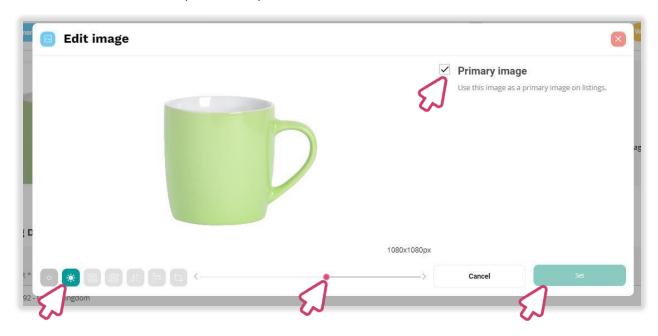




• To edit item image, hover your mouse around the centre of the photo and click on the appearing 'Edit Image' icon.



- From the photo editor screen, use the editing tools to adjust, rotate, crop, flip and change the photo brightness.
- To use image as primary listing photo, tick the 'Primary image' box at the top right hand side of the screen.
- To crop the image, click on the 'Crop' icon, highlight preferred image area, click on the 'Set' icon, and then, click 'Save' button.





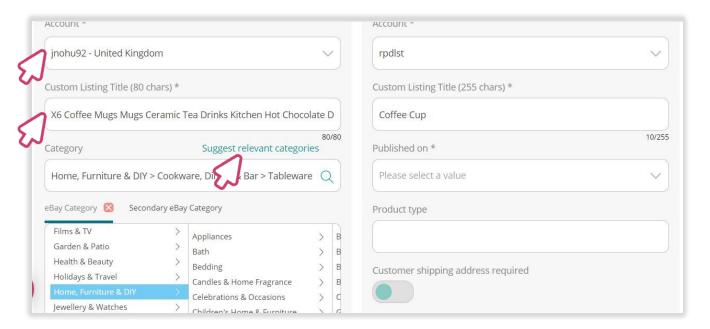
- To rearrange photo(s), move your mouse to upper-left of the image, click on 'Move image' icon, and drag the image to a suitable position.
- To change the primary listing image, move your mouse to upper-left of the image and click on the appearing 'Move' icon then, drag the image to the main position.



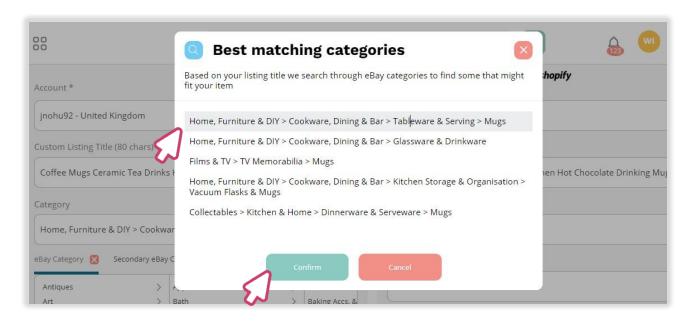


Adding eBay Listing information

- Select an eBay account for the listing.
- Click on the 'Custom Listing Title' field to modify the title if necessary. The title shouldn't be more than 80 characters.
- The item category will automatically be selected. If not, click on 'Suggest relevant categories'.



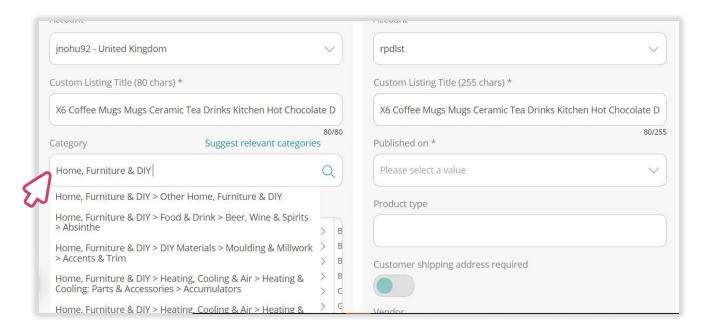
 And select the best matching item categories from the pop-up screen, then click the 'Confirm' button.



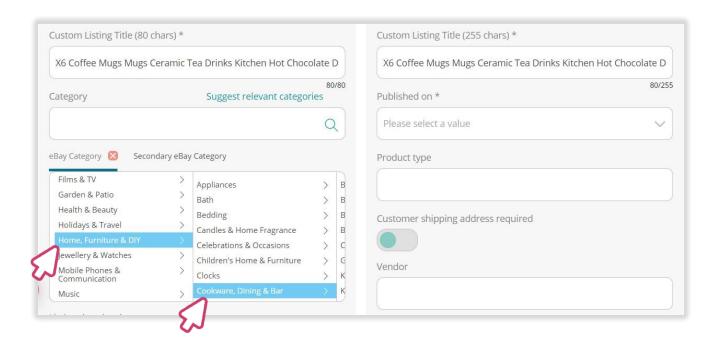


Adding eBay Listing information

 You also can manually type in the item category in the search field and select the closest match. Make sure you find the best fitting category.



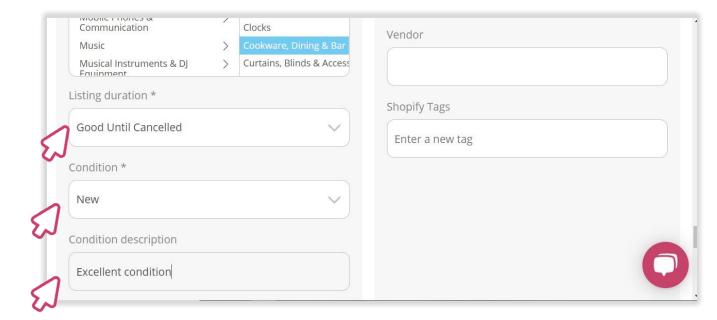
• If you can't find the right item category, use the 'category selector' and work through the different categories to find the best fit.





Adding eBay Listing information

- The listing duration will automatically be selected.
- Select the item condition from the drop-down menu.
- And manually type in the item condition into the description field.





eBay Item specifics

Item specifics are required when listing to eBay and once you get it right, it can boost sales. Below are 3 categories for item specifics:

Required

- eBay requires mandatory attributes for this category. It will help customers to find items when they perform a search.
- On the marketplace, buyers usually filter their search by using item specifics.
 Making it easier for them to find what they are looking for.
- If you haven't entered one of these specifics, the item will drop off the search and therefore it won't be visible to customers.

Recommended

- Your listing will perform better if you fill in these recommended attributes.
- It could reach a higher search position and will show up in more search results.
- This is not mandatory but if you have these details, please enter them.

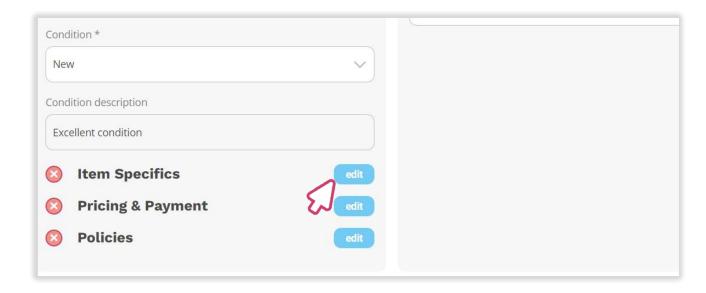
Optional

- You can add additional attributes to your listing but this is not mandatory.
- These attributes will be shown on the listing but may not be used during eBay search.
- This doesn't affect buyer's search but could improve customers experience.

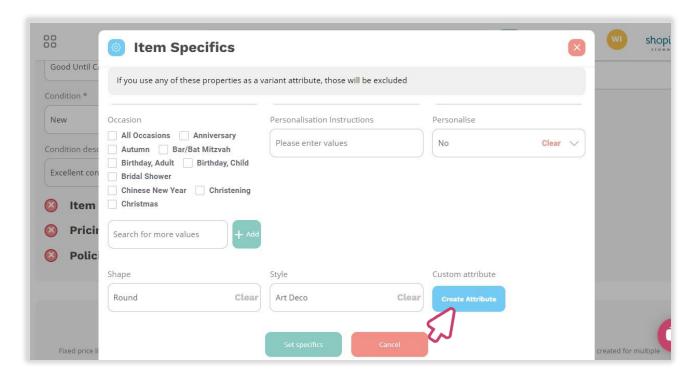


eBay item specifics

• To add item 'Specifics', click on the 'edit' button.



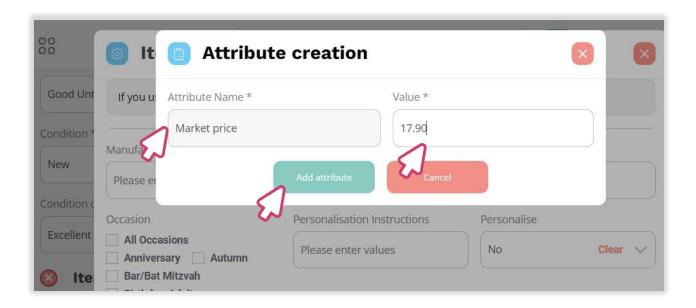
- From the pop-up screen, select the necessary attributes that applies to the item.
- To add custom attribute(s), click on the 'Create Attribute' button at the bottom of the screen



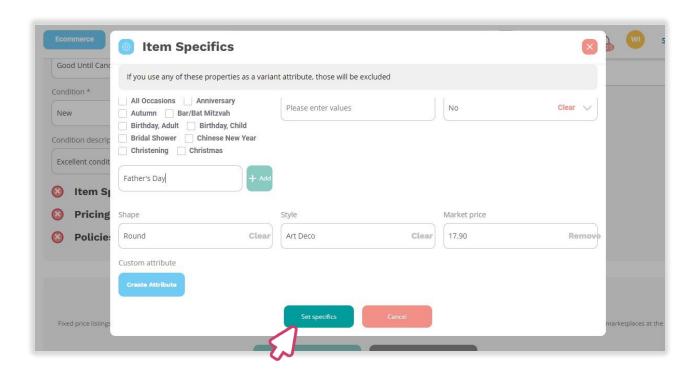


eBay item specifics

 From the pop-up screen, key-in the attribute name and value. Then, click on the 'Add attribute' button.



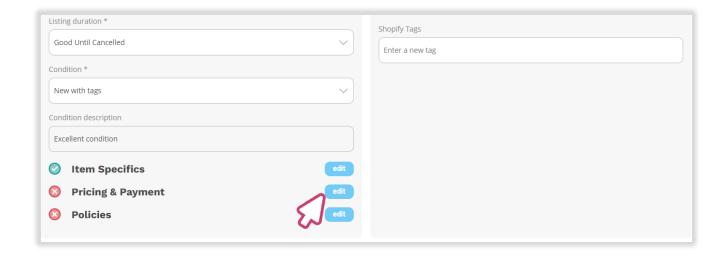
• Click on the 'Set specifics' button, once you are ready!



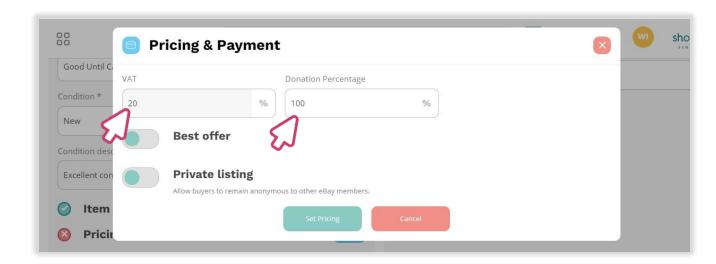


eBay pricing and payment

 To set 'Vat %' and 'listing donation percentage' for the item, click on the 'Pricing & Payment' edit button.



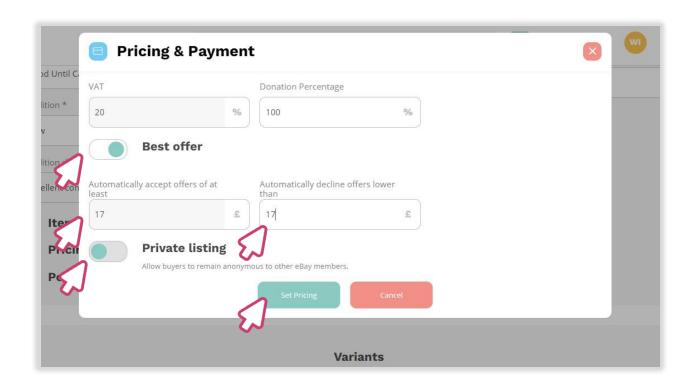
- From the pop-up screen, key-in item VAT %. (This applies only to 'new' goods.
 Leave it blank if the item is not new).
- Click on 'Donation percentage' field to select a 'Listing Donation Percentage' for the item. This is the amount you are donating for the item. If you are a charity then this should automatically be set to 100% in your settings.





eBay pricing and payment

- Switch on the 'Best Offer' toggle switch if necessary. This allows buyers to submit an offer for what they are willing to pay (you can decide whether to accept or make a counter-offer).
- Enter the amount you are willing to automatically accept as well as the lowest amount to automatically decline.
- Switch on the 'Private Listing' if necessary, to keep buyers identities hidden from other eBay members.
- And then click on the 'Set pricing' button to save changes.



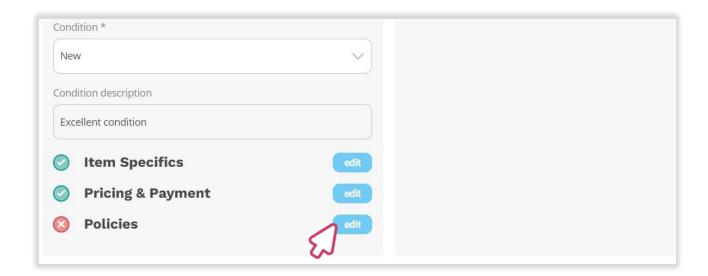


eBay policies

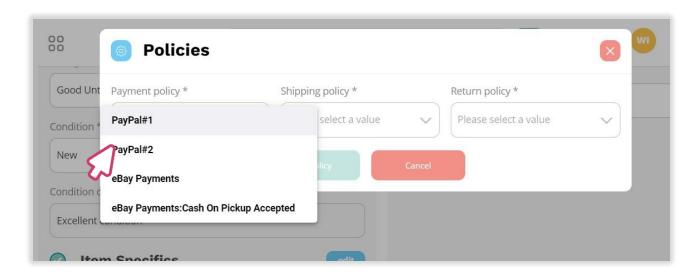
When selling on eBay, you have to let the buyers know how they can pay, how long it will take to ship out an item and whether you accept returns or not. If these policies are already set on your eBay account, you can sync them into your World of Books account, making it easier to select when listing.

To set policies:

Click on the 'edit' button.



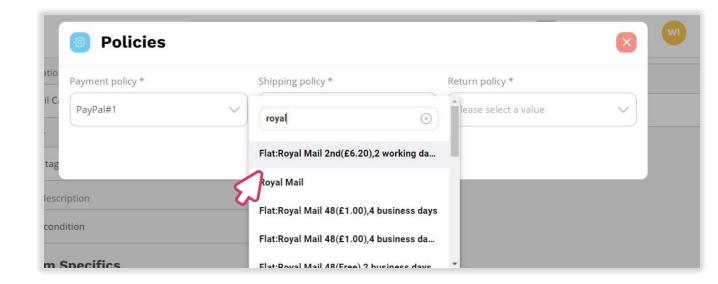
• From the pop-up screen, click on the 'Payment policy' field and select a preferred payment policy.



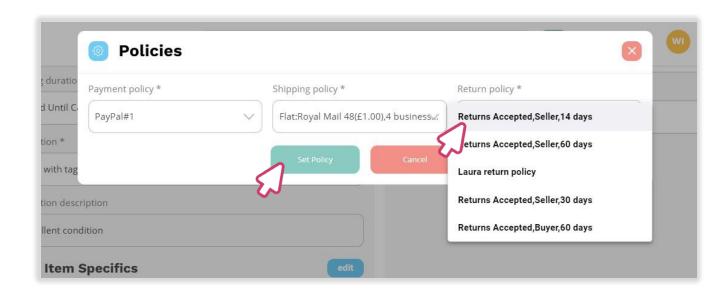


eBay policies

• Click on the 'Shipping policy' field and select the relevant postage service provider.



- Click on 'Return policy' field and select a return policy.
- And then click on the 'Set Policy' button.

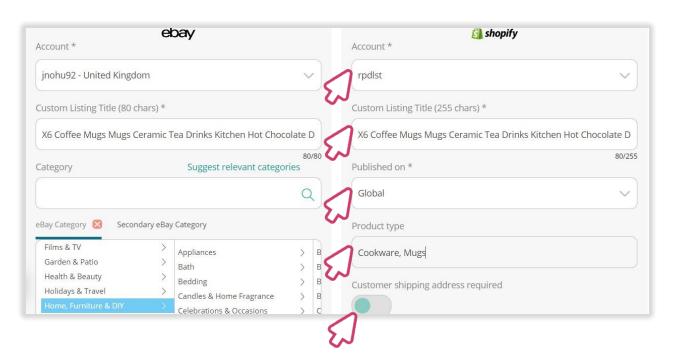




Adding Shopify listing information

For other marketplaces, such as Shopify;

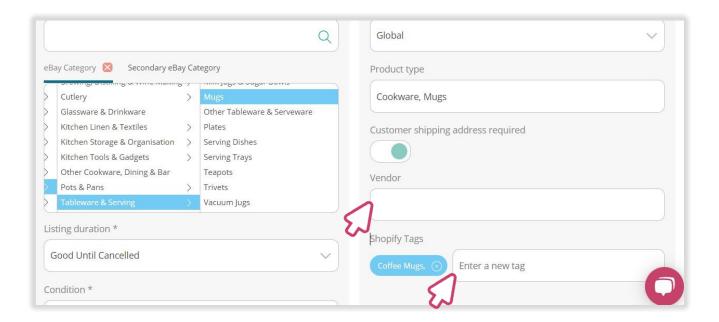
- Select the correct 'Shopify' account.
- Click on the 'Custom title field to modify the title if necessary.
- Click on 'Published on' field and select either 'Global' or 'Web'. (Web publishing is the process of publishing original content on the Internet which includes building and uploading websites, updating the associated webpages, and posting content to these webpages online. While global publishing refers to the international publishing original content on the internet).
- Key in the 'product type' if necessary. This refers to the item category.
- Switch on the 'Customer shipping address' (to request for customer address when they checkout).





Adding Shopify listing information

- Click on the 'Vendor' field and enter the item manufacturer name if necessary.
- Click on 'Shopify tags' field and enter tag(s) if necessary. Shopify tags
 are searchable keywords that is associated with the item, which helps
 customer locate your item when searching.



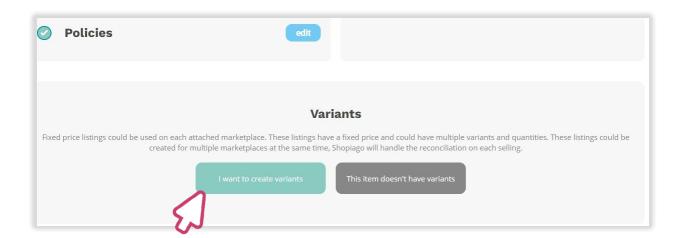


Adding item variant(s)

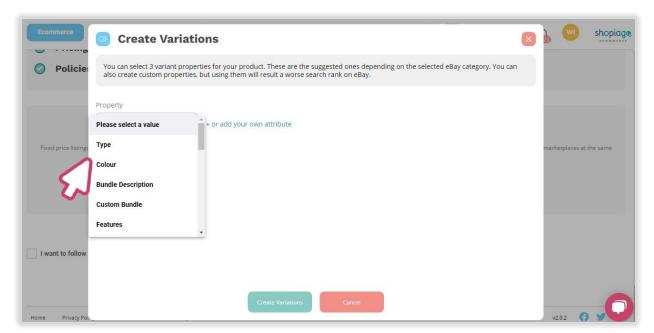
Variants are sets of items that are related but differ in terms of their characteristics, e.g. size, colour, etc. So, when an item contains multiple options in your inventory, such as size, etc., you must include these characteristics when creating the listing. For non-variant items, scroll down to Slide 37.

To add item Variants;

Click on the 'I want to create variants' button.



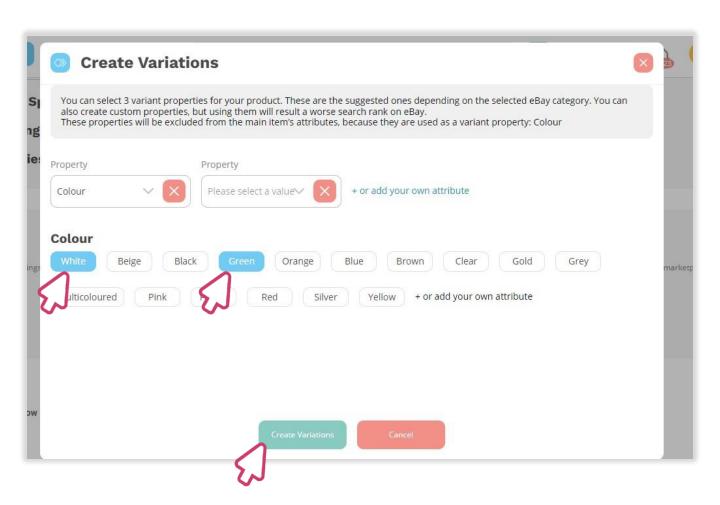
 From the pop-up screen, click on the 'Property' field and select a variant value. Variants properties are suggested based on selected item category.





Adding item variant(s)

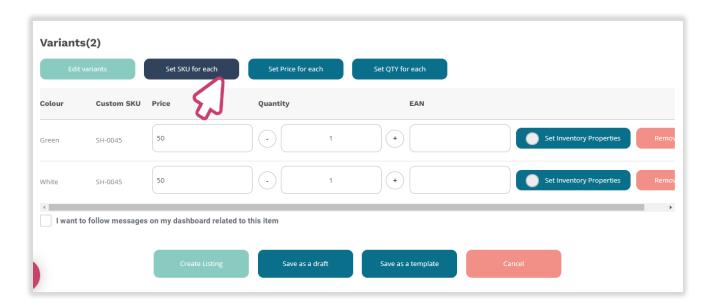
- Select item variant(s) from the pre-populated options.
- And click on 'Create Variations' button.



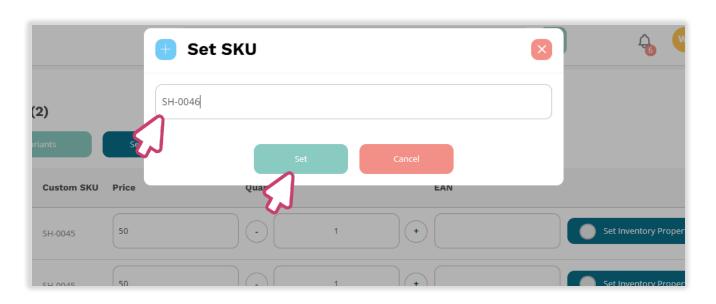
Once that is done, you will be presented with a table to enter other variation information.



- If a custom SKU (stock-keeping unit) wasn't assigned when the item was created, you can still assign it to the variants. Otherwise, leave it blank as the system will automatically assign a SKU to individual items.
- To set SKU to all variant items, click on the 'Set SKU for each' button.

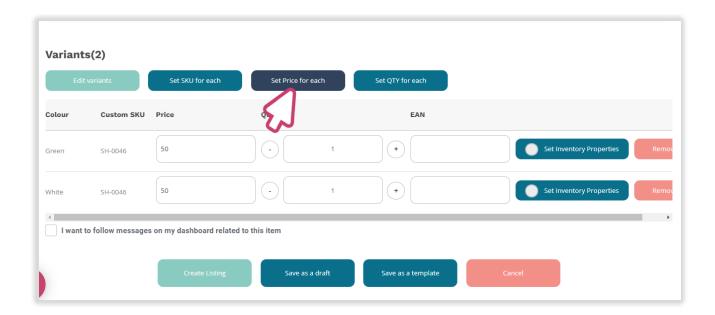


- On the pop-up screen, type-in the SKU into the field.
- Then click on the 'Set' button.

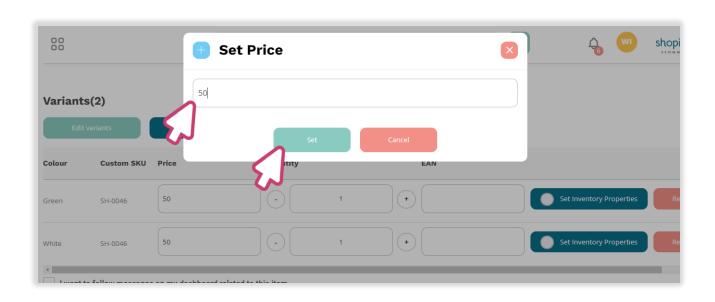




• Item prices will be pre-populated for all variant items. If not, click the "Set price for each" button.

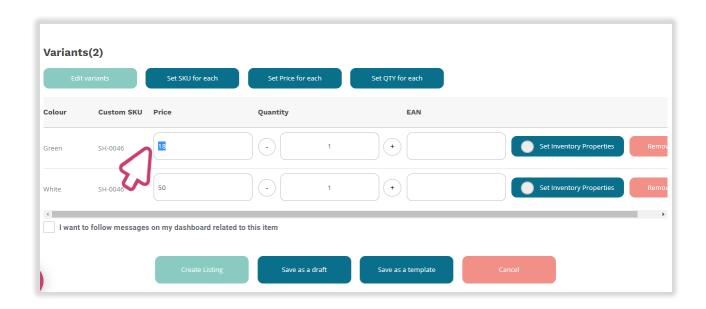


- And enter the item price into the price field.
- Then, click on the 'Set' button.

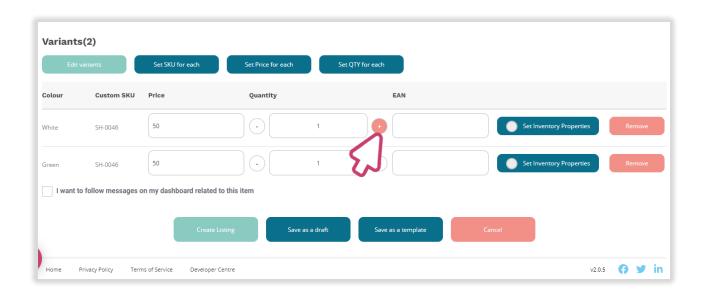




• If prices are different for each variant, click on the 'Price' field and enter them individually.

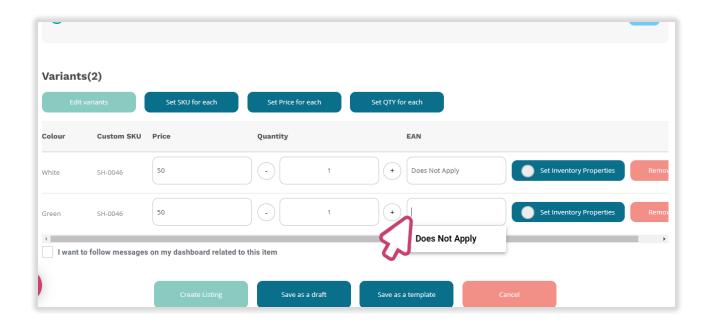


 Next, enter item quantity, or use the 'Quantity adjustment button' to increase or decrease item quantity for each variant.





- Enter the item identifier number (EAN) for each variant. Identification number makes it easier for customers to find your item, so please be sure to fill this field.
- If your item don't have the number, click on the EAN field and select Does Not Apply.





Setting up inventory data for variant(s)

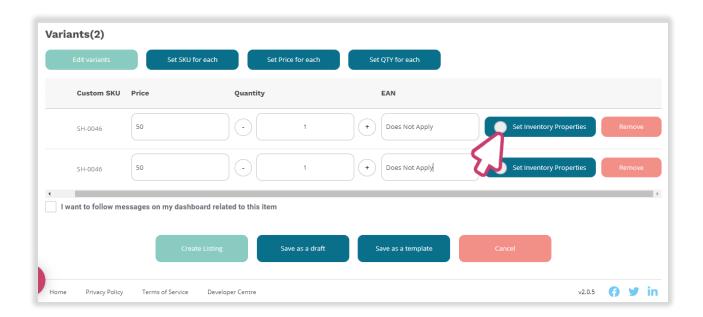
Setting inventory data for variants will help you manage and track your stock record when selling the same item in different sizes, colours, etc. to a single or multiple marketplaces. When one of the items is sold, World of Books will adjust the inventory level for each sale.

Please note:

When creating a listing from an inventory item, you will not be able to modify the inventory properties for the item as it already exists in your inventory. But you can add additional inventory properties (for example, quantity, etc.) for each item.

To add additional Inventory properties for each variant,

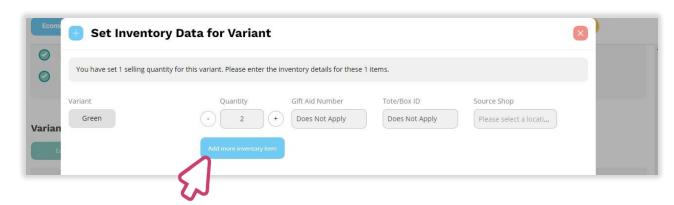
• Click on 'Set Inventory properties' button.



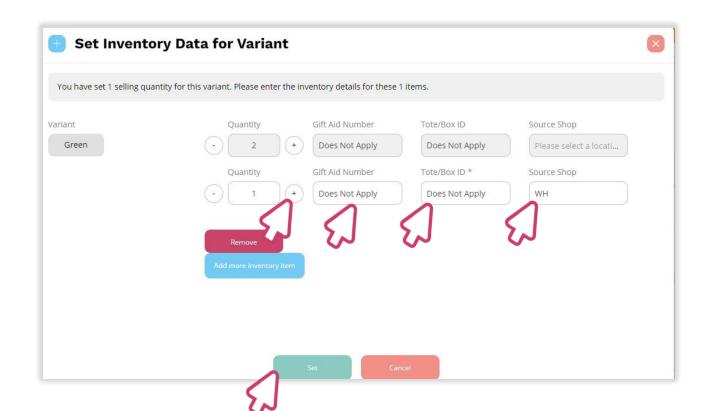


Setting up inventory data for variant(s)

• In the pop-up screen, click on the "Add More Inventory Item" button.



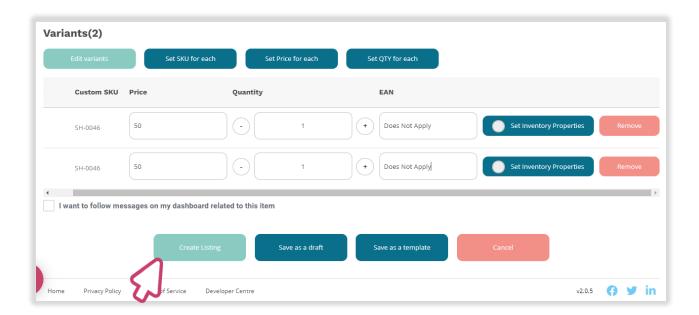
- Enter variant quantity. You can use the 'Quantity adjustment button' to increase or decrease the variant quantity.
- Enter item Gift Aid number or Select 'Does Not Apply' if you don't have it.
- Enter the 'Tote/Box ID' where the item would be stored. (This can be box or shelf number). Or select 'Does not apply' if it is not applicable.
- Click on 'source shop' field and select where the item is stored. And click on the 'Set' button.





Setting up inventory data for variant(s)

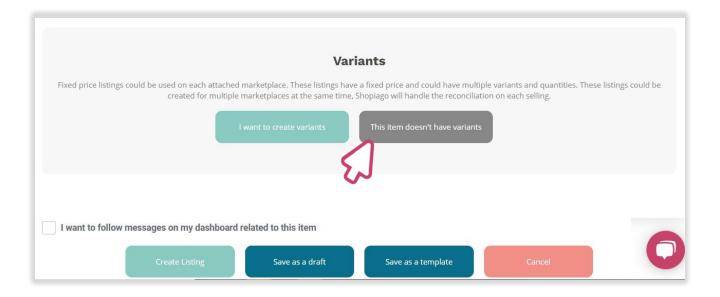
• Once all variants information is entered, click on the 'Create listing' button to list the item.





For non-variant items

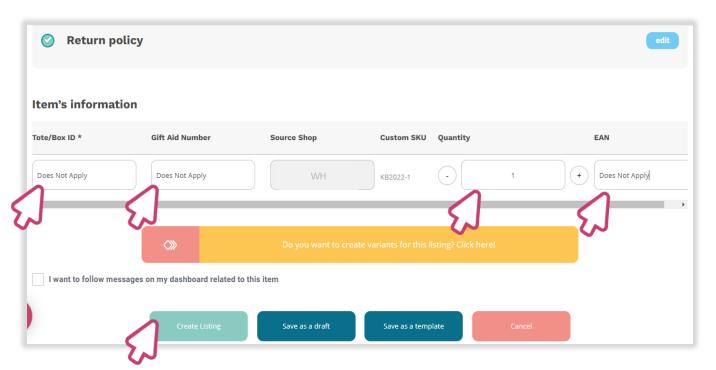
If the item does not contain variations; Click on 'This item doesn't have variants' button.





Enter the item's information

- 'And enter the 'Tote/Box ID' where the item would be stored. This can be box or shelf number. Or select 'Does not apply' if it is not applicable.
- Enter item Gift Aid number or Select 'Does Not Apply' from the drop-down if you don't have it.
- The "source shop" will be prepopulated. If not, select a source shop from the drop-down menu. This is a location where the item is stored.
- Custom SKU will also be pre-selected.
- Confirm that the variant quantity is correct. If not, manually enter the correct item quantity or use the 'Quantity adjustment button' to increase or decrease the variant quantity.
- Enter item identifier number (EAN). Identification number makes it easer for customers to find your item, so please be sure to fill in this field). If your item doesn't have an EAN, click the text field and select Does Not Apply.
- Once all the item information is correctly entered, click on the 'Create listing' button.

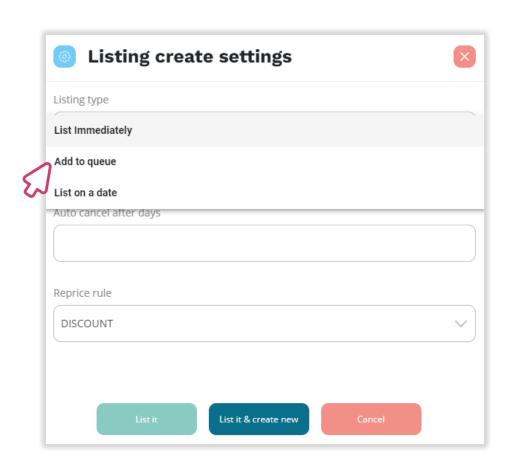




Listing options

Once you've clicked on the 'Create listing' button, you will be prompted to select one listing option.

- **List immediately** select this option if you want the item to go live instantly.
- Add to queue means the item will be sent to eBay at a scheduled time that you have determined within your settings.
- List on date a set date that you want the item to go live on eBay.

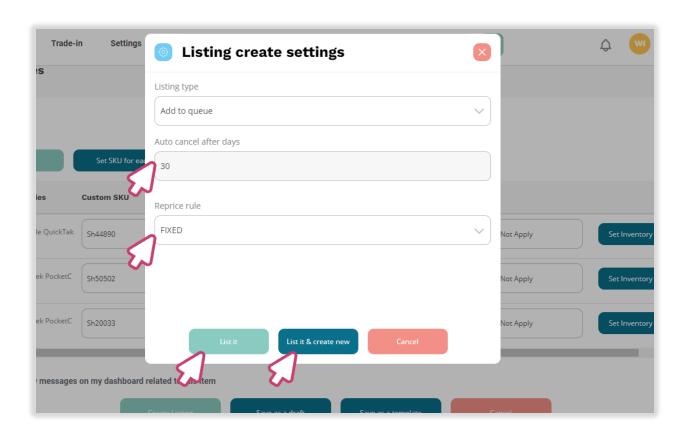




Listing options

If you've selected 'Add to queue' as your listing type,

- Enter value for 'Auto-cancel after days.
- Click on 'Reprice rule' field and select a rule that you've created or leave blank if it is not applicable.
- Finally, click the 'List it' OR 'List it & create new' button.





Happy Selling!

If you need further help or support, please speak to your Customer Success Manager or access our Live Chat Support when logged into your account